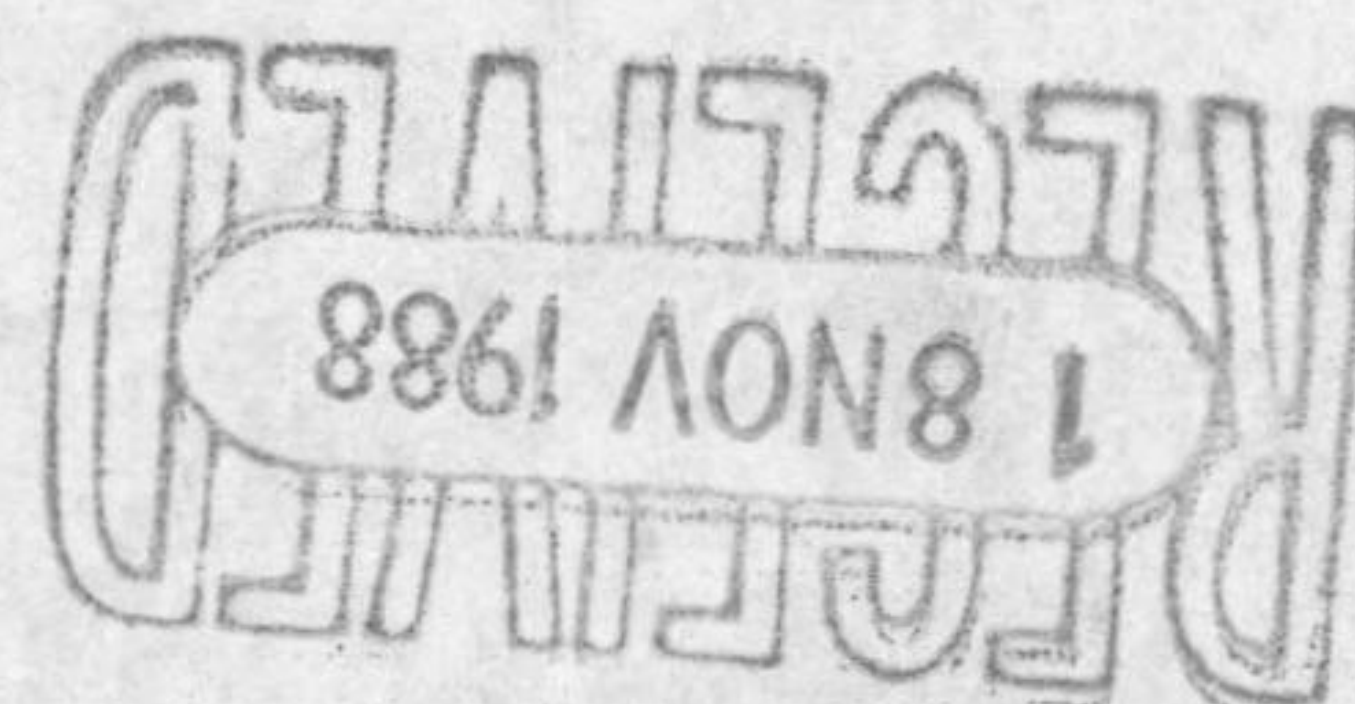


140/22/207/18

18.11.88

Ernest Kgaile
c/o Chief Reps Office
ANC (SA)
DAR ES SALAAM

DM Department
ANC (SA)
LUSAKA



ATTENTION: Enos Ngutshane

Dear Comrade

RE: YOUR TELEX - INQUIRY FUTURE PLANS ERNEST KGAILE
YOUR TELEX DMD (EA) PROJECTS

Thank you for your inquiry and your interest in my progress.

In response to both your telex messages may I request for consideration for the following reasons:

1. Beginning with preparation for Chartered Accountants examinations to be written next year November. This is an intensive programme requiring accessibility to materials, review classes and consultations to practising accountants.
2. Preparation requires that I belong to a study group - there is difficulty in obtaining these in time.
3. It is my wish to complete this programme through the ACCA (UK) beginning January 1990.
4. My wife who is here in Dar es Salaam is due to complete her studies only in April/May 1989 and is presently pregnant (for which I presume you appreciate the need for my presence at least till after delivery - I am very much aware of country men who are not even able to see their families.)
5. I am proposing that since Comrade Tizzah Kotsoe has already started a viable projects programme here in East Africa I could join him as his assistant.
 - 5.1 For a long time we have been saying that our projects should be viable; including those in East Africa.
 - 5.2 We could work out a cost analytic schedule against our resources for some selected projects here to determine pricing for our products to be marketed.
 - 5.3 We could set a target beyond break-even point for these projects - so that we could in at least 12 months cut down our receipts from Head quarters and generate that

amount ourselves in East Africa. (Of course this will need support of the leadership for implementation.

- 5.4 I am prepared to sandwich the Chartered Accountants programme with working here for projects in that regard as of now.
- 5.5 You also appreciate that there is assistance required for improving the Accountancy results at Somafco; I think it is important that I work out a programme with the school for that kind of contribution.

Yours Comradely

Ernest Kgaile

- c.c. V. Qubule
DMD Office
ANC (SA)
East Africa
- c.c. Cde Tinah Kotsoe
Projects Office
ANC (SA)
East Africa
- c.c. Chief Rep's Office
East Africa