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Distributing the database
to its ultimate end

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Deloitte & Touche Technologies, a new company recently launched in Johannesburg, has entered the market with a compelling new technology which has the potential to enable both government and the private sector to reverse SA's current high rate of fraud.

The company's vision is to find practical solutions to emerging trends and their inherent problems by providing an infrastructure which enables emerging technologies to become both practical and affordable.

Colin Holgate, MD of the company, says the trend towards decentralising official databases, albeit healthy, has resulted in an alarming increase in private information being used fraudulently.

Fraud costs our economy vast sums of money and occurs on every level imaginable, from credit cards to pension payments. Part of the problem is that no technology in use today has the capacity to store enough verifying information at an affordable cost.

He says it is possible to take the distributed database to its ultimate end by taking it to the individual who can control his exposure to risk while having any transaction processed anywhere at any time.

Early applications of the technology are likely to include cost-effective and efficient elections, a national identity database, vastly increased management of pension payments, licensing of both cars and drivers, and the management of medical information.

Pension payments are an area in which fraud is escalating, making it increasingly difficult and dangerous for pensioners to collect their monthly payments.

The technology could reverse this trend by enabling pensions to be collected on random days rather than on a specific day of the month, and at a variety of outlets.

The technology also has far-reaching implications for the private sector, including banking, retail, and crowd control at

Computer Mail, March 1995

events such as the Rugby World Cup and concerts, environments in which it would enable the security of individuals.

The way the technology could be applied to elections is particularly pertinent as the country gears up for the first local elections since the government of national unity came into power.

Our technology enables a much quicker and more secure voting process. It does away with the need for the clumsy UV ink verification process, extensive waiting and queuing, unfair voting practices and the need to issue last-minute identity documents and temporary voters' cards.

The technology also makes the implementation of a large-scale national identity database feasible.

Mail
Exchange

extends into
Africa

Communication with the African continent using E-mail has been boosted substantially by the Mail Exchange (Mx) with the recent establishment of E-mail post offices in six African countries - Kenya, Malawi, Mozambique, Zimbabwe, Botswana and Namibia. Connectivity to Zambia, Angola and Nigeria is planned for around mid-year.

Communication is the single biggest hurdle in dealing with countries spanning sub-Saharan Africa and E-mail with its integrity checks, verification and ability to communicate automatically, has provided the solution, says Mail Exchange MD Derek Kreunen.

BTR Dunlop to invest more in IT

BTR Dunlop recently began a two-year project set to cost more than R13m to upgrade the group's computer systems and networks. The project forms part of a strict programme aimed at bringing BTR Dunlop operations to world class manufacturer levels.

Productivity and efficiency levels are to benefit from the advanced computer technology that will soon be up and running at all seven BTR

divisions around the country.

In a concerted effort to streamline group communications we have replaced our previous computer systems with non-proprietary Unix-based hosts and Novell LANs, says Martin Klein, BTR Dunlop's group network manager.

Previously we were writing in-house software applications. In future we will be able to concentrate on our core business by using the Embrace package supplied by ACS.

The group's previous system was governed by a mainframe at the Durban head office. With decentralisation, divisions have their LANs and Unix hosts, each in turn linked to a WAN encompassing 23 sites.

Some 650 PCs, supplied by Olivetti, will come on line within the next 24 months. The group's WAN is based on Micon Communication's - Marathon equipment, supplied by Centera, and using Telkom's 64K Diginet services. On the end-user software side, BTR Dunlop has standardised on the Microsoft Office suite for word processing, spreadsheets and graphics applications.

Satellite phones
for South Africa

By the turn of this century Telkom customers will have access to a satellite telephone service from many points in SA when the Inmarsat-P satellite system goes into service.

Telkom has signed an agreement to invest \$20 million in an Inmarsat affiliated company, formed to implement a global handheld satellite phone system. The amount will be paid over a period of four years. The affiliated investors come from 39 countries spanning six continents.

The system will comprise 10 operational and two spare satellites in two intermediate orbital planes.

The satellites will relay between the user and a Satellite Access Node (SAN) within the satellite's view. The SANs are

interconnected using terrestrial facilities and are linked through Gateways owned and operated by third parties, to public terrestrial and cellular networks.

The development of the Inmarsat-P system represents four years of collaborative work with telecommunications, aerospace and equipment manufacturing companies, consultants and researchers worldwide.

When Inmarsat-P begins operations in 1999 the new company will provide a new, low-cost global satellite phone service, as well as data, fax and paging service using hand-held pocket-sized terminals.

The service will be complementary to, and not in competition, with terrestrial cellular/GSM services.

Lotus SA shows
record sales

Despite major restructuring during 1994, both locally and internationally, Lotus experienced the highest year-on-year growth for its products during the last quarter of 1994, says Mike Struthers, Lotus corporate sales manager.

"We attribute this partly to the new Lotus volume purchase programme, Passport, which makes it both easy and cost-effective for companies to buy our software. We are also beginning to see great interest in our communication products including the E-mail application, cc:Mail and Lotus Notes."

Struthers believes that Lotus' success with desktop products has been most evident in the corporate environments.

"Organisations that have invested heavily in IT, typically have the infrastructure to research and test before committing to software purchases. Today companies need to share files

and access information across a variety of platforms and protocols.

Lotus cross-platform strategy, together with our workgroup capabilities, offers the power and functionality that multi-national networked companies need," he says.

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GENICOM's new generation line printers for low cost printing.

GENICOM, the leading line printer manufacturer has introduced its new 4800 series line matrix printers. Speeds of 400, 800 and 1400 lines per minute are now available from GENICOM's feature rich 4810, 4840 and 4490XT models.

One of the significant advantages of impact printing technology is its low cost of printing and its fast, dependable paper handling capability.

GENICOM boasts a unique shuttle mechanism, that is warranted for life, giving the printers no duty cycle restrictions.

The printers incorporate a wide range of emulations and application-dedicated features for high-volume information processing, distribution networks, business computing systems, office networks, industrial bar code printing, labels, reports, and forms applications.

Features

- * 400/800/1400 lines-per-minute models.

- « Office quiet stylised cabinet.

- *New, patented ribbon system saves money.

- « Prints on up to 6-part stationery.

- » Advanced shuttle mechanism - life warranty.

- « Fast, dependable paper handling, top or rear exit, and on-the-fly paper positioning.

- « Forms setup, and storage.

- « Auto interface switching for multiple hosts. (Parallel & serial with options of Dataproducts Twinax or Coax, AT&T SSI, Ethernet (TCP/IP & Novell), Token Ring, QMS and IGP.

- « Worldwide range of font styles.

- « Industrial graphics, bar codes, labels.

Call Colin Dobeson at GENICOM for more information.
Tel: (011) 787 9506 Fax: (011) 789 1600

