

Durban Regional Chamber of Business

ISSN 0250-1740

Issue 31/92 August 8, 1992

Circulation 9 000 businesses in the
Greater Durban Region

MASS ACTION :

a Lesson for all

COSATU/ANC/SACP have done their best to effect a national stayaway and by all accounts it was in most areas relatively successful according to the survey conducted by the Chamber in the DFR.

Larger businesses were affected by an average of 80%+ stayaway, medium businesses in the vicinity of 60% stayaway and small businesses 30 to 40% stayaway. Areas north of Durban, namely Isithebe, experienced a 25% stayaway while Richards Bay appears to have been in the vicinity of 30%. Absenteeism figures in all areas surveyed decreased by approximately 10% on Tuesday with most companies reporting a normal attendance on Wednesday.

Incidents of overt intimidation were few and far between as confirmed by the SAP and the UN observers in the area. The absence of transport is regarded as a strong contributing factor towards the levels of absenteeism experienced. Dependence upon transport to and from work and its vulnerability to disruption is an area of vital concern

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to both employers and employees alike.
Any attempt to cost the damage to the
economy, or the loss in earnings to
determine the political success of the
stayaway is academic - the facts remain
- it harmed all.

Note must be taken of the unpalatable
fact that any dividing lines that were
believed to exist between economic,
political or labour issues are to a large
extent imaginary. Like it or not, it must
be accepted that all are likely to be
drawn into the current political fray
and must now devise more effective
means to manage and cope with that
eventuality. Out of such adversity

however will arise opportunities for
Please turn to page 2

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prime objective of this banquet is to launch to you, the members, the new Durban Regional Chamber of Business (DRCB) logo.

We are privileged to have the Rt Hon The Lord Mayor of London, Sir Brian Jenkins, as our guest speaker.

This will be an exciting function with entertainment and a superb menu, so book now for yourself or a funtable (10 people) for your Company. Just complete and return the booking form enclosed as a flier in this Digest. This year members and their spouses are welcome to attend and we hope that as many members as possible will join us on this exciting, historic occasion.

Enquiries : Sylvia White on 301-3692.

39 Field Street, PO Box 1506, Durban 4000, South Africa; Tel: National (031) 301-3692, International +27 31 3013692

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the Indian Ocean area

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of the Exhibition & Conven-
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Saint-Denis, Reunion - a
French island in the Indian
Ocean

OUR OBJECTIVE

To encourage the promo-
tion of economic and trade
exchange links.

YOUR CHALLENGE

Ten days in which to estab-
lish professional contacts
and to demonstrate the
quality of your products and
services.

MISINFORMATION

Did you hear about the great CBD exodus of
Wednesday afternoon, August 5?
The flight of the Fax-Niks ?
How did you get through the barricaded free-ways,
junctions and roads?
Did you panic and close shop ?

Did you not phone the Chamber to get the facts before you fled ?

Next time - please phone the Chamber and avoid becoming unwitting victims of ignorance, fear, rumours and hearsay spawned by those who seek to intimidate and disrupt.

Take an example from the All Blacks - Mass Action by a 50 015 strong crowd of United Nataiiians didn't cause them to flinch nor give an inch. They won !

Win with the Chamber.

Mass Action

From page 1 DEAN'S PHOTOGRAPHY

. Aadvertising, Commercial Management and Labour to creatively 2 g 9 and jointly address such problem-areas Portrature, Weddings &_F I of common interest and from the ac- Very reasonable prices tivities of this past week will be the Â\$| Ph: 701-7672 (b), 78-2087 (a/h)

clear realisation of the interdepend-

ence between Business and Labour

A UNIQUE OPPORTUNITY within the socio-economic and political structures of the region. :
06 - 15 NOVEMBER 1992 20 Chambor Dity 2
Regional Roundup
Reunion's FIRST INTERNATIONAL & Small Business Forumccc.ovuvuees
| Inflation - The Consumer Pays 7
COMMERCIAL FAIR | Gazotto News ..oc..icvnr it 8
For further information complete the | Tariff Applicationsscooceedereeesne 8
reply slp below and mail it to : Trapskel Situationi. e v i s 8
ADPE 1 Which Way do we go? (Food prices) 9
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SURNAME: THE DURBAN REGIONAL
_ e et CHAMBER OF BUSINESS
FIRST NAMES: sy i 39 Field Street, DURBAN 4001
DESIGNATION: : 4 =z - P.O. Box 1506 DURBAN 4000
e e Egĩ-\201f;â\200\234ggĩ-\201;g;â\200\230:m"m Fax: 031-304 5255 Tel: 031-301 3602
COMPANY: :
17:30 Umhlanga Section AGM for ; in thi i
The views expressed in this publication are
FRODUGTS TROtSt: X:embt:rlss(See pageid) those of the authors and not necessarily
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17:00 Piat Busi W C tion in this bulletin, which is believed to be
; ActiozwgmusInâ\200\234s atch/CBD correct, no responsibility can be borne by
Wednesday, August lgp the Chamber for errors.
TEL: 14:15 Building Trade Meeting THE DURBAN REGIONAL CHAMBER
FAX: gâ\200\234;?day, lfsugust Zgo ; OF BUSINESS IS AFFILIATED TO THE
ensions Committee SOUTH AFRICAN CHAMBER OF
TELEX: 17:30 Small Business Committee BUSINESS (SACOB)
2

DOWN TOWN NEWS

Durban Within the

Metropolitan Context

At the time of going to print, some four members with an interest in the future development of Durban's CBD area and in the growth and direction of the City as a whole, had registered for the Mini-Indaba to be led by Durban's Director of Town Planning, Mr Garth Williamson, at the Chamber on August 6.

More of this in next week's issue of the Digest.

Green for Go !

Monitoring the City's computerised control of trafficsignal operations that are programmed to give as smooth a traffic flow as possible, is just one of the aspects of inner-city business life to receive the regular attention of the CBD Committee. A visit to the Signal Control Centre so that Committee Members can see for themselves what problems can arise to fox the computers, is being planned.

AROUND AND ABOUT

Bigger team to Fight the Problem
The brighter side of a nostalgic wind-

up of the Port Natal Divisional Council |

of the former NCI, which has watched over the interests of the major portion of our industrial members for 25 years, is the fact that the expertise of a now augmented action team can be focused on the same range of problems that will not go away unless tackled at grass roots by responsible agencies.

Among the list of topics that were referred initially to the Central Divisional

Regional Roundup - - -

-~ COMPONENT

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Portfolio of our new Chamber were :

- Availability of industrial land;
- Education and training;
- Peace accord and peace initiatives;
- Productivity;
- Electrification for all;
- Trade missions;
- Salary and wage increases;
- Durban Convention Centre;
- Aids related matters;
- ThePointand Waterfront development;
- Industrial security;
- Upgrading of related access (road and rail) infrastructure.

NORTHERN DIVISION

Waste Not, Want Not, in Umhlanga
Separation of charges to be levied by
the Municipality of Umhlanga for
sewerage, and for refuse removal, from
the basic land rate charges, is, we understand, a move aimed at equalising
the situation for all land owners at ground
level, so to speak, so as to implement a
user-pay aspect to these services.
Additional charges, for example, to
accommodation establishments for the
removal of refuse is likely to be such as
to cause both them and other wide-
awake entrepreneurs to think in future

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~ SERVICE IN -

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COMPONENT ENGINEERING

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of ways of minimising off-take from
their premises.

Umhlanga Members AGM

Last Call

For those who may have missed both
general and individually addressed
notices, the 1992 AGM of Members
within the Umhlanga Borough is to be
held at 17:30 for 18:00 at the Beverley
Hills Hotel this coming Wednesday,
August 12. If you haven't yet sent in
your attendance form, please phone
Lorraine Godfrey on 301-3692 to reg-
ister your intended attendance.

Ballito - Alive to Tourism

For those of our members in the Dol-
phin Coastarea, who have notyet made
themselves awae of the extent to which
their welfare is derived from in-tour-
ism, their attendance at the Annual
General Meeting of the Dolphin Coast
Publicity Association which will be held
at the Borough of Ballito Recreation

Room at 19:00 on Wednesday, August 12, should be an enlightening experience. Reports reaching our ears are that there is a ground swell of support for the tourism industry in the area. Don't be left out. Ring PRO, Mrs Sharon Wessels on 0322-61997 for details.

WESTERN DIVISION

Hoorahs Ali Round

in Hammarsdale

At an end of a three year campaign

initiated in the name of the former

NCI, it was a case of Hoorahs all round

from the lips of the Chamber's Ham-

marsdale Committee Members last week when they heard from Mr G Cullen,

Official of the NPA's Road Branch,

that not R340 000 as had been origi-

nally anticipated, but R700 000, is to be made available to upgrade trafficsafety measures in the area.

Included in the Project (Contract NT

41368 R [322/PR 385]) which is ex-

pected to be completed by the end of

February 1993 is the :

- Installation of electronic signals at the Kelly Road/MR385 Road intersection;
- Widening of footpaths on the Sterkspruit River Bridge;
- Sidewalk construction on the upstream side of the bridge;
- Installation of additional street lighting;
- Provision of bus bays.

Please turn to page 4

Regional Roundup
From page 3

With the awarding of contracts expected to be finalised by the end of August following site inspections arranged for potential tenderers earlier this month, it's an achievement of which members of the Hammarsdale Committee can be rightly proud. It's also an example of a Chamber Local Committee at work and for which it should get the full support of all businesses and residents in the area. Go Hammarsdale !

No Queues for Queensburgh
Excitement of the Olympics it might have been, but whatever the reason, it's disappointing to have noted that apart from Committee members, not one of our members in the Queensburgh area took advantage of the opportunity to update themselves on their duties, responsibilities and liabilities in terms of the 1983 Machinery and Occupational Safety Act, transgressions of which could lead to criminal prosecution.

And with a brand new Act which will, we understand, be extended to include broader health issues likely to come into effect in 1993, those present were all the more appreciative of the salient aspects of the current Act touched on in his update by Mr Shorne Darlow, Principal Inspector, Occupational Safety Division of the Department of Manpower's Durban Office.

First word of wisdom related to the MOS Act that we can pass on to our members - should a death occur or an injury be sustained on their business premises, is never to rush into signing an admission of guilt document. Second word of advice for those in doubt of

their position vis-a-vis the provisions of the MOS Act is to contact Shorne or one of his colleagues at the Department of Manpower (Tel: 368-1491). They're there to help!

Digest Reader on the Ball

We apologise to the Lions' Club of Cowies Hill for having inadvertently stated in our previous Digest that Miss Pinetown is to be chosen at the forth-

coming Spring Ball. Correct title for the chosen belle of the Spring Ball is, we can now state, Miss Spring Ball.

Pinetown Boys' High Re-introduces Technical Subjects

Members in Pinetown and surrounding areas, and their employees, should be pleased to learn that School Principal, Mr Errol Brocklehurst, has been given the go-ahead to supplement the school's full range of academic subjects with the re-introduction of technical subjects that were previously available at that centre of learning.

Fitting and Turning in the school's well equipped workshop is currently an option for Standard 8 students and will be carried over into Std 9 and 10. In addition, plans are on track for the re-introduction, from 1993 on, of additional middle to upper standard courses for subjects such as Technical Electronics and Technical Mechanical.

Mr Brocklehurst would welcome enquiries from members or their employees regarding this valuable extension to the school's subject base, and especially from member firms who may wish to sponsor additional technical courses related to their industry. Contact numbers that are open daily for enquiries are Tel: 701-5046, Fax: 701-3454.

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SOUTHERN DIVISION

Illovo Township Development

For members new to the Chamber who may have missed our earlier comment, tenders have gone out for the supply/ installation of services to be provided for/to the Illovo Township that it is anticipated will accommodate up to 100 000 people.

Contact name for enquiries in this regard is Project Manager, Mr Michael Hogg, Tel: (031) 72-0783, Fax: (031) 72-2974.

Notices out for AGM

Individually addressed notices have been sent out to all former DMCC members in the Upper South Coast Section, of the AGM to be held at 17:30 for 18:00 at the Karridene Holiday Resort on Monday, August 31.

Members who have not received notices by the middle of the month should please contact Lorraine Godfrey at the Chamber on Tel: (031) 301-3692. Â\$

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Trade Mission Update

Here is our latest list of Trade Missions that are expected to visit Durban during the remainder of this year - check it for updates. Details of products etc. available from Sheila de Villiers or Jo-Anne Wilson in the

Chamber's Business Information Centre on 301-3692, Fax: 304-5255.

USA :PRODUCTS '92 CATALOGUE EXHIBITION -17 & 18 AUGUST

Business persons are cordially invited to attend this exhibit and view the catalogues. 150 US companies are seeking agents, distributors, franchises and direct sales in South Africa. The exhibition will take place in the Chamber's conference rooms on the 4th floor 39 Field Street, Durban from 09:00 to 16:00 daily.

HONG KONG TRADE DEVELOPMENT COUNCIL -7 & 8 SEPT.

A 50 man mission will exhibit their products at the Expo Centre on September 7 and 8. The exhibition is open to all.

POLISH TRADE MISSION

16 SEPTEMBER

A sixteen-man Polish mission will visit South Africa from 11 to 20 September. They will be in Durban on Wednesday, September 16 and will be at the Chamber from 13:00 for business appointments. Further details on the individual members will be published as soon as they become available. Please diarise the date and contact Jo-Anne Wilson at the Chamber if you wish to make an appointment.

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MANCHESTER CHAMBER OF
COMMERCE & INDUSTRY -

7-18 SEPTEMBER

This delegation will visit Johannesburg,
Cape Town and Durban and details of
the Durban dates and contacts will be
published when they are available.

MAURITIUS CHAMBER OF
COMMERCE - 21-22 SEPTEMBER

A visit has been planned by the Mauri-
tius Chamber of Commerce for Sep-
tember 21 and 22. Further details of
delegates and products to be repre-
sented will be published as soon as these
are available.

WESTERN SWEDEN CHAMBER
OF COMMERCE - 24 & 25 SEPT.

This 18 man mission will be available

for individual appointments at the

Chamber on Thursday, 24 September.Â\$ |

To view contact Charles Mcinnes
Board of Executors - Tel: 304-0321

SBookshalf

The following new publications can be

seen in the Chamber's Business Infor- |

mation Centre :
Edenvale Map
Midrand Map

Republic of China - Taiwan Export

and Import Directory

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Speaker: Lillie Brock - A successful international speaker, trainer and business leader for the past ten years. She has developed a reputation for being a leader dedicated to empowering people and helping them realise their full potential.

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Time: 08:30 to 12:30

Venue: Royal Hotel, Durban

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Small Business Forum - - -

What about Tenders ?

To many, if not most, small businesses tenders are ignored on the basis that they belong to the realm of the large business. Those small businesses that have ventured into tender business will often, at the first attempt, be horrified at the forms that have to be completed for an often realatively small income.

In this regard the Chamber, through its Small Business Committee, is attempting to approach large organisations with a view to reducing the administrative burden of tenders. Whereas it is to be expected that one must give comprehensive details for tenders that may amount to millions of rands, it is somewhat ridiculous to expect to complete the same number of forms for a tender of say R50000. After all, R50000 today will not even buy a medium sized motor car!

LUCRATIVE

Even with the administrative burden, however, tenders can be very lucrative. What is more, a tender document often helps the smaller business to improve his costing structure. There is always benefit in having to undertake addi-

tional administrative work. The businessman who gives a quote on the back of a cigarette box is invariably correct. However, if it is something a little unique, the provision of comprehensive tender documents will certainly ensure that hidden costs that might otherwise have been ignored, will in fact be included. In the long run this could save the business supplier thousands, if not hundreds of thousands, of rands. Perhaps a major problem in securing tenders in the past was the monitoring of tender requirements. Numerous documents had to be checked in detail, not the least of which were the Government Gazettes and the daily press. This in itself took a great deal of time and effort - vital commodities from the point of view of the small business operator.

Nowadays there are facilities available to help businesses monitor tenders and

in fact they go further than just monitoring and actually categorise according to certain pre-selected categories.

TRADE NET

The Chamber itself, through Trade Net, now offers a monitoring service - de-

tails of which can be obtained from the Chamber -where for a very nominal fee you will receive notice of all tenders issued in a pre-selected category.

On numerous occasions it has been stated that marketing is the restrictive factor which ultimately leads to the downfall of many businesses. Thus the small business established to supply direct contacts (often family and friends) runs into difficulties once a larger market has to be secured to meet the necessary level of overheads. To extend the market beyond this immediate circle of contacts can be an extremely costly exercise. Many businesses have become insolvent tackling the market problem. Whether one employs specialist marketing staff or becomes heavily committed to expensive advertising, it is going to be costly. Tenders, on the other hand, could provide the solution, if not to the entire problem, then at least to some extent of the problem.

For interested parties the Chamber will be organising a workshop on 'How to Tender Successfully' within the next two months. Â\$

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TRADE NET

TRADE INFORMATION NETWORK

YOUR CONTACT AT THE CHAMBER JANE PILLAY on
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INFLATION - the Consumer Pays

Inflation has been with us ever since the late fifties and whilst it began imperceptibly, it has now reached outrageous proportions. Whilst we may comfort ourselves that there are other countries experiencing inflationary figures two, three or even four times as much as ourselves, we nevertheless have to remain especially critical of our inflation rates since to contain it or reduce it seems to be quite difficult, whilst to allow it to increase seems to be no problem at all.

Since the consumer is the one that finally pays, and since he takes the brunt of the effects of inflation, it would seem that it would naturally fall upon him to raise the highest objection to any increase in the rate of inflation. However, in South Africa today it is also incumbent upon business to play its part in keeping the inflation rate down for after all business employs the consumers. The unfortunate thing about inflation is that it is a leveller and the poorest families and pensioners are always the hardest hit.

There are, many ways in which a consumer, in conjunction with business, can help reduce the effects of inflation. The field of insurance, particularly short-term insurance, is an obvious area where the effects of inflation can be reduced. Because I pay my premium, the insurance company can now cough up, is usually the attitude. Shouldn't this be replaced by an attitude of clearly seeking the cheapest possible route? Where accident claims are made i.r.o. vehicles or equipment, surely it is incumbent upon those responsible to see that they negotiate the best possible price and the best value for money; often this is not the case. In the case of theft claims it is not uncommon for the insured to claim for a far greater amount than what was actually stolen.

Similarly with medical aid schemes, many of the accounts are paid direct by the medical aid and the consumer is not overly concerned with the eventual cost, whereas with a little checking and questioning one will often find that these accounts could be dramatically reduced.

It is common knowledge that prices or costs tend to be inflated whenever the recipient is aware that an insurance company, or medical aid scheme is paying instead of the individual.

THE FUTURE

One of the most aggravating issues with regard to inflation is the perception that people have of the future. Because inflation is taken for granted it seems that automatically prices must be increased every year. Wage negotiations are another case in point. The worker is insistent that his wage or salary is increased by the minimum amount equivalent to the perceived inflation rate. This in itself creates a cost spiral, forcing inflation up even higher. The question needs to be asked how much of the increase in the cost of products and services is really attributed to inflation? or how much is attributed to the advantage of the fact that inflation happens to be around.

In certain respects the government is also to blame, particularly where taxes have been imposed which themselves are inflationary - a good example is the fuel levy which immediately increases all transport costs and which has a ripple effect across the whole spectrum of industry and commerce, with the consumer finally paying in the end.

Food prices in particular have come under fire lately with inflation on food showing a 29,3% increase over the previous year. This is a major cause for concern since it affects the lives of every

individual in the country.

POSITIVE

The Chamber welcomes the recent preliminary report by the Board of Tariffs and Trade (BTT) as a positive contribution to the current important debate about food prices in South Africa. According to the report, one of the major factors contributing towards food price increases was input cost inflation to which a number of factors such as wage increases in excess of productivity improvement, thefts and hijackings, removal of subsidies, indirect taxes such as VAT on food items, regulation and surplus removal schemes administered by marketing boards contributed. The BTT's recommendations are based on the belief that rising food prices are a symptom of an inflationary spiral which can only be broken by ensuring that adequate competition exists throughout the food chain. In order to ensure that competition is fostered and that new competitors are able to enter the market the BTT recommends that :

- + De-regulation be applied on a broad

front;
+ Greater competition from abroad

be fostered;

Health and hygiene regulations be

reviewed;

Statutory intervention be terminated.
A local anti-inflation task-force headed
by the Mayor of Durban, Councillor
Gys Muller, is very much aware of the
economic erosion caused by inflation
and is currently looking at ways and
means to make the public aware of how
they can fight inflation in the region.
This is a crucial issue and everyone
should play their part. Anyone inter-
ested in helping Operation FITE (Fight
Inflation Together Effectively) with any
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dley on 304-0171. Â\$

HEADACHE!

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GAZETTE NEWS

GOVT GAZETTE 14176 - 31.7.92

Small Claims Courts Amendment

Act: Commencement of Section 4

Education Affairs Act: Declaration of public school as state-aided school.

Preliminary statement of trade statistics of the RSA: Jan - June 1992.

Labour Relations Act: Cancellation of registration of an employers' organisation: PMB and District Meat Traders' Assoc.

National Roads Act: Amendment of Proclamation No.182 of 1985 and redeclaration of National Road N2/24: Umbogintwini River-Isipingo Interchange: Province of Natal. Customs and Excise Tariff Applications: List 29/92.

. Associated Health Service Professions Act: SA Associated Health Service Professions Board: Notice in terms of section 24(2).

TARIFF APPLICATIONS

Comment on the following applications for tariff amendment should reach the Board of Trade and Industries, P/Bag X753, Pretoria, 0001, within six weeks of July 31, 1992. A photocopy of any comment should be sent to ACOB Foreign Trade Department, PO Box 91267, Auckland Park, 2006. A summary of the applications appears below. Full details from the Chamber's Business Information Centre.

LIST 29/92 : GG 14176

Reduction in the duty on :

1. Talking book tapes.
2. Cotton, ginned but not further

processed.

Withdrawal of the rebate facilities in respect of: Cotton, not carded or combed, ginned but not further processed. R

GOVT GAZETTE 14178 - 31.7.92

Customs and Excise Act: Amendment of Schedule No1 (No.1/1/489)

Foodstuffs, Cosmetics and Disinfectants Act: Regulations: Emulsifiers, stabilisers and thickeners; Preservatives and anti-oxidants; Enforcement by local authority; Regulations food colourants; Acids, bases and salts; Milk and milk products.

- Medical, Dental and Supplementary Health Service Professions Act: SA Medical and Dental Council: Regulations defining the scope of the profession of occupational ther-

apy.
Radio Act: Amendment of Radio

Regulations.
Regulations under the Social Pen-
sions Act, 1973: Amendment of
Government Notice R.1034.
Security Officers Act: Regulations.
GOVT GAZETTE 14179 - 31.7.92
Companies Act: Companies regis-
tered and converted.
Close Corporations Act: Close cor-
porations registered and converted.
GOVT GAZETTE 14185 - 27.7.92
Criminal Law Second Amendment
Act: Commencement. Â\$

Clairwood Turf Club.
A gift from Yardley.

Fashion show by The Hub.

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Followmg recent reports of stonings _
and damageto vehleles ravelhng in

that members operating', any way
_in the Transkei should contact the
Chamber or their nearest Police Sta- |
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z Secretaries, there is life outside the office -

especially on Secretary's Day

In honour of allthose special secretaries inthe corporate world, Clairwood
Park is holding a Secretaries' Race day on Tuesday, 25th August, 1992.
Let your boss treat you to lunch, while you sit back and enjoy the fun and
excitement of racing from your table in the Panoramique Restaurant. the
cost of the lunch is R48,00 per head and every secretary will receive a
presentatlon package which includes :

R20,00 Betting vouchers, a free race card and a surprise gift from

Two cinema tickets from Ster Kinekor.

Vogue cigarettes by St Regis of Zurich

\,

CLAIRWOOD TURF CLUB

You could also win one of two trips to Brookdale Health Hydro if your boss's card is drawn in the lucky draw. Other lucky draws for prizes from Yardley, The Hub and Brookdale Health Hydro with a total value of over R6 000!

Let us pamper you on our own national day and discover why Clairwood Park is the great place to race. For bookings and information please phone (031)469-1011 5

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Campaign Communications Natal 3236

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Information Digest 31/92 - August 8, 1992

WHICH WAY DO WE GO?

A thorough investigation into food prices was called for by this Chamber on a number of occasions. This has arisen particularly as a result of the differing rates of inflation for producer prices on the one hand, and consumer prices on the other. The Consumer Price Index (CPI) for food has risen at double the rate of that of the producer price during the past year.

The severe drought has naturally aggravated the situation and the current inflation rates were not entirely unexpected. However, it is interesting to note that now certain politicians are complaining in the most vigorous terms at this food price increase expressing outrage and the possibility of food riots. The Chamber feels a similar concern.

FOOD RIOTS

Food riots will not, of course, improve the food supply, nor will it reduce the price. We are faced with a Government that is already unable to meet its financial commitments. The impact of the recession is now being felt as much as budgeted Government income is below estimates. Public money is just not

Participation bond rate
better than average.

22

20

.Participation bonds

12 month fixed deposit 24 month fixed deposit

Ponbdcpsiyn 171/681

The above graph illustrates how participation

bond investors have benefitted from the
better than average participation bond rate
over the past seven years.

Contact us now so that you too can become
a successful participation bond investor,
and we will pay interest quarterly in
advance.

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convenience.

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Information Digest 31/92 - August 8, 1992

available to subsidise food, despite a
taxation rate way in excess of most of
the world's developed nations.

The tragedy here is that some of the
very people who show outrage at the
increase in food prices are on record as
having said that the economy must suffer
to meet political objectives. Recent
announcements by such politicians to
the effect that if the economy is to suffer
to achieve democracy, then so be it!
underline the tragedy taking place in
South Africa.

The same reasoning has featured in the
strategy of almost every African coun-
try, seeking majority rule, that has
gained independence from a Colonial
power during the past 35 years. With-
out exception, however, those coun-
tries have had to eat their words and

most, if not all of them have had to accept that economics is the most important consideration when running a country. Votes have never fed the population, in fact in most cases quite the opposite applies. There is no such thing as political freedom without a strong economy. The destruction of the economy and the effect of this is being witnessed in South Africa at the present time. The consequences are crime, violence and suffering on an ever increasing scale.

ECONOMIC DESTRUCTION

Those who advocate that the destruction of the economy is an acceptable price to pay should turn their heads towards Mozambique. That country has been independent for some 16 years now. But, ask any Mozambican, particularly those seeking refuge in South Africa or Zimbabwe whether in fact they are impressed with the majority rule and democracy concept. Multi-party democracy is extremely important because it leads to constructive opposition and to the voice of the people being heard. However, it must be tempered with wisdom and the ability to encourage economic growth. Unless an attempt is made to heal and improve the economy, food prices this time next year could be even more of a problem with even less people having money to buy sufficient food. This means we will have to get out the begging bowl, but regrettably the countries who fill the begging bowls are becoming very selective as to which countries they will grant aid. Added to this is the fact that food aid very rarely meets the

Please turn to page 10

Make a note - -

1993 ANNUAL ZULULAND SHOW

The Zululand Agricultural and Industrial Show Society intend holding their 62nd Annual Zululand Show in Eshowe from 3 - 5 June, 1993.

SA GERMAN CHAMBER OF COMMERCE & INDUSTRY

The guest speaker at the August Luncheon will be Dr Ernst-Adrian von Doernberg, CE Marketing and Passenger Sales and a member of the Executive Board of Lufthansa German Airlines. His topic will be 'How will Europe's Liberalised Skies Influence SA's Civil

Aviation and Tourism'.

Date: Tuesday, August 18

Cost: R60 per person

Venue: Zoo Lake Restaurant, Johannesburg

RSVP: Gertrude Johannsen on (011) 482-1080

SA ASSOCIATION FOR FOOD SCIENCE & TECHNOLOGY

An address by Mr James Turner of the CSIR entitled 'Fishy Business! An

overview of SA Aquaculture' will take place at the August Speaker Evening.

Date: Wednesday, August 19 at 17h15,

Venue: Cecil Renaud Lecture Theatre, Technikon Natal

NATIONAL ENVIRONMENTAL

HEALTH CONFERENCE

This National Conference will be held on October 8 and 9 at the Imperial Hotel in Pietermaritzburg. The theme will be Rural and Urban environmental health challenges, options and possible solutions in SA.

A brochure giving the time-table and other details can be seen in the Chamber's Business Information Centre.

SA CHEMICAL INSTITUTE

The August Public Lecture will have as its topic Electrothermal Atomic-Absorption Spectroscopy and the speaker is Professor Lavrov of Russia.

Date: August 12 at 17:00

Venue: University of Natal, S8
Desmond Clarence Building

RSVP: Mrs K Ferguson on 225-2312

(mornings only) Â\$

PO News

ITHUBA TICKETS

The SA Post Office has announced that Ithuba Tickets will again be sold at Post Offices country-wide this year. Tickets at R2 in the new SCRATCH, WATCH & WIN ITHUBA campaign will be on sale from August 4.

PO EXTENDS CLIENT SERVICE

Mail collection facilities in residential areas without street deliveries are to be extended by a further 40 000 boxes country-wide during the current financial year, bringing the total number of boxes available to almost 200 000. Despite the extension of these facilities a shortage still exists and this situation is aggravated by residents who leave areas with mail collection facilities, but do not give up their boxes.

The Post Office points out that post-boxes at mail collection points are not rented to the public, but are allocated to specific street addresses. It has called on the public to inform them of change of address and return the keys when they leave the area.

In another move to become more client-oriented a further 200 post offices will now remain open during the lunch-hour.

10

DELAYS EXPECTED

The SA Post Office have indicated that delays in mail delivery may be expected in certain areas owing to the recent stay-away action. They will, however, take all possible precautions to restrict delays to a minimum.

TOLL FREE HELPLINE

A new toll-free service for SA Post Office client enquiries and complaints has been launched in Natal. This new service is available during office hours from Monday to Friday and after hours messages may be left with an answering service. The toll-free number to tele-

phone is 0800-333700.Â\$

Food Prices
From page 9

meets the nutritional requirements necessary to sustain an acceptable living standard. At the end of the day it will be left to the economy itself to determine the people's survival.

Every move to destroy the economy could take years of restoration. Business confidence is something which cannot be achieved by the stroke of a pen. It is thus absolutely essential that no further destruction take place - if for no other reason than for the sake of all the people of our land. Â\$

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East Lorida (0431) 5-8440

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SITUATIONS WANTED

E.233 TELEPHONE ANSWERING/
HOLDING SERVICE Partially
sighted gentleman (63) with 15 years
personnel management experience
and 20 years in automotive sales
seeks suitable position. Due to fail-
ingsight he has difficulty in reading,
but is able to answer the phone and
to take messages.

E.234 SHIPPING & AUTOWORLD
MECHANIC Yugoslavian gentle-
man (29) qualified as Mechanical
Engineering Technician seeks po-
sition. CV available.

E.235 SWITCHBOARD/TYPING/
CLERICAL Lady (22) with diplo-
mas in switchboard, typing, clerical
and office skills seeks suitable posi-
tion.

E.236 ELECTRICAL APPRENTICE-
SHIP Gentleman (21) with N3
Electrical qualification, presently
studying towards T1 Electrical
Engineering seeks apprenticeship.

E.237 STRUCTURAL CONSULTING/
DESIGN ENGINEER Gentleman
(28) with BSc Civil Engineering seeks
position. He has three years experi-
ence in construction, bridges,
culverts, roads and tunneling. |

E.238 BOOKKEEPER Lady (40)) of
Dutch origin with comprehensive
diploma in bookkeeping seeks po-
sition.

E.239 GRADUATE MASTER OF
SCIENCE IN BUSINESS ADMIN.
Gentleman (23) living in the Neth-
erlands seeks position as an intern
with SA company from October to
December. He is presently major-
ing in Strategic and International
Marketing Management and has
conducted international market
research for several companies. Â\$

~ Durban Regional Ch
(DRCB) present a Bre S
| CONSTRUGTIVE DISCIPLINE

Participants in the programme will gain experience through a series of professionally managed role plays which will take them through a Step-by-step approach to handling disciplinary enquiries and hearings.

The vital elements of disciplinary procedures, stripped of all mystique and jargon, are presented as a normal, simple function of management.

The approach and focus of this programme is specifically designed for owners and managers of the small to medium business who lack the services or support of specialist Industrial Relations practitioners.

PRESENTERS: Arend Welmers, Mike Horton, Trevor Pitt and Cliff Clokie.

VENUE: The Tropicale, Albert Park

DATE: September 8 and 15

TIME: 07:15 to 09:30

COST: R165,00 - this price includes VAT and breakfast.

ENQUIRIES: Phone Sylvia White on (031) 301-3692.

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UTHONGATHI

A NEW ERA SCHOOLSâ\200\231 TRUST SCHOOL

ENTRANCE EXAMINATIONS:
15 AUGUST 1992

UTHONGATHI is an independent, non-racial co-educational school situated on the Natal North Coast, 35 km from Durban. We cater for both day scholars and boarders.

At present classes range from Standard 5 to Standard 10 and a wide choice of subjects, cultural and sporting activities is offered. Generous bursary support is available dependent on academic results and financial need.

Uthongathi has plans for a primary school. In 1993 we shall open Standards 2, 3 and 4 provided there are sufficient suitable applicants.

Entrance examinations, for Standards |
2-8, for the 1993 academic year will be held on Saturday 15 August 1992 at 8.00 a.m.

Parents, relatives and friends of candidates will be able to view the schoolâ\200\231s facilities and learn more about the schoolâ\200\231s activities. Refreshments will be served.

Contact the Headmasterâ\200\231s secretary on (0322) 42041 or write to PO Box 738, TONGAAT, 4400, by Wednesday 12 August 1992, for further information and application forms. |

WE STRIVE FOR EXCELLENCE
IN INDIVIDUAL DEVELOPMENT,
EDUCATION AND LEADERSHIP

'Be the Best We Can Be'

Gala Awards Evening

The work of the 'Be The Best We Can Be' campaign committee is reaching fever pitch as the run up to this year's Gala Awards Evening gains momentum.

Organisations and individuals in many business and support service sectors will be rewarded for their dedication, determination and enthusiasm when they are called to the stage at the City Hall by the awards evening hosts, Diana Tilden-Davies and Henry Cele. There will be excitement, anticipation and suspense as, like the Oscar, Tony and other well-known awards occasions, the winners will only be revealed on the night.

A bright, action-packed, stimulating,

To: Sharon Peetz, GDMA
PO Box 1044, Durban 4000

magical show has been devised to support the awards segments and top, well-known performers have been engaged. Be there on the night!

Tickets to the Gala Evening, which will include a buffet supper, supported by a cash bar, are selling fast at only R40 (VAT inclusive) each. Order yours now from the Greater Durban Marketing Authority (Tel: 304-4934 - contact Sharon or Tracy). The GDMA will be glad to give you any more information you may need or you can contact Campaign Chairman, Martyn Battrick on Tel: 25-3300.

Date/Time: 19:00 for 19:30 on Tuesday, September 8

Venue: Durban City Hall

Dress: Semi-formal (Lounge suit/Evening wear)

BE THE BEST WE CAN BE AWARDS EVENING

Please send me

tickets for the BTBWCBA Awards Evening. I enclose R

@R40 per ticket (cheques to be made payable to the Greater Durban Marketing Authority)

Name Title:
Address

Company Name (if applicable)

Tel: Fax:

ADVERTISING OPPORTUNITIES FOR MEMBERS
IN THE NATAL MERCURY'S SUPPLEMENT
ON THE NEW CHAMBER

The Natal Mercury is to publish a special supplement on your
new Chamber on Wednesday, September 2.

Why not publicise your association with the Durban Regional
Chamber of Business by placing an advertisement or advertorial
in this special supplement.

Smaller advertisements are also accepted and will be charged
at a proportion of the full-page which costs R5086. Don't miss
this opportunity - ring Jocelyn Stopforth of the Natal Mercury
NOW on 308-2549 or fax her on 308-2555.

Effective August 1 the Durban Regional Chamber of
Business (D R C B) commenced operation and the
circulation of the Chamber Digest has increased by more
than 30%

BE WISE - ADVERTISE

promote your business to 9000 companies in the greater
Durban Functional Region

for details ring Margaret Grinwis on 301-3692

NMP's
BELIEVE IT
OR NOT
â\200\234Did you know ?â\200\235â\200\231

NMP Gives Value for
Money - - -

NMP paid out close to 100% of net
contribution income to meet mem-
bers claims during the 1991 financial
year.

This was disclosed at the recent Annual
General Meeting of the Plan by the
Chairman in his annual address.
Administration expenses amounted
to less than 5% and were almost to-
tally covered by investment income
and interest on cash flow. .

The Plan concluded the financial year
with a small surplus which is being
transferred to reserve giving NMP total
reserves of 18% of net contribution
income, a level which can be consid-
ered satisfactory but is still below the
25% level recommended by the
Registrar of Medical Schemes. Â\$

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