

Workshop - strategy

For each alternative strategy - discuss the following question: (Under the hypotetic precondition that the strategy in question is actually decided and persued).

Concerning weakest point - nearest pitfall:

- How strong (and tenable) do you consider the weakness described, and how important is the negative effect described for ANC?
- Is such an impact inevitable or just likely?

Concerning biggest challenge:

- Is the secondary objective indicated the secondary objective of highest importance (leaving out, of course, the main objective).
- Do you agree that this secondary objective risk low degree of fullfilment (presupposed the strategy in question is persued)?
- Are the remedies recommended for alleviation likely to be effective, and are (thus) the prospects of handling the challenge effectively good (or remote)?

Concerning the deepest pitfall:

- Is there really a risk for this outcome?
- Would it be possible to monitor the development and get an 'early warning' if you moove towards the deepest pitfall?

Would there be remedies available to alleviate?



- Do you consider the risk for falling into the deepest pitfall acceptable by a margin, barely acceptable or not acceptable?
- Do you feel prepared to recommend one strategy?

	Main objective	Weakest point, 'nearest pit-fall'	Biggest challenge	Deapest pitfall
Fast "industrial growth"	Maximum profitability	External expert dominance	Obtain effective training anyway	Essential input not provided, production fails
Maximum training outcome	Training, and cadre develop- ment.	Mis-employment	Reasonably high production anyway	Agriculture disgusted
Immediate self-reliance	Self-reliance (already from the beginning)	Low production	Development and growth anyway	Organizational fatigue