

NYM/027/0104/21

# **Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) GmbH**

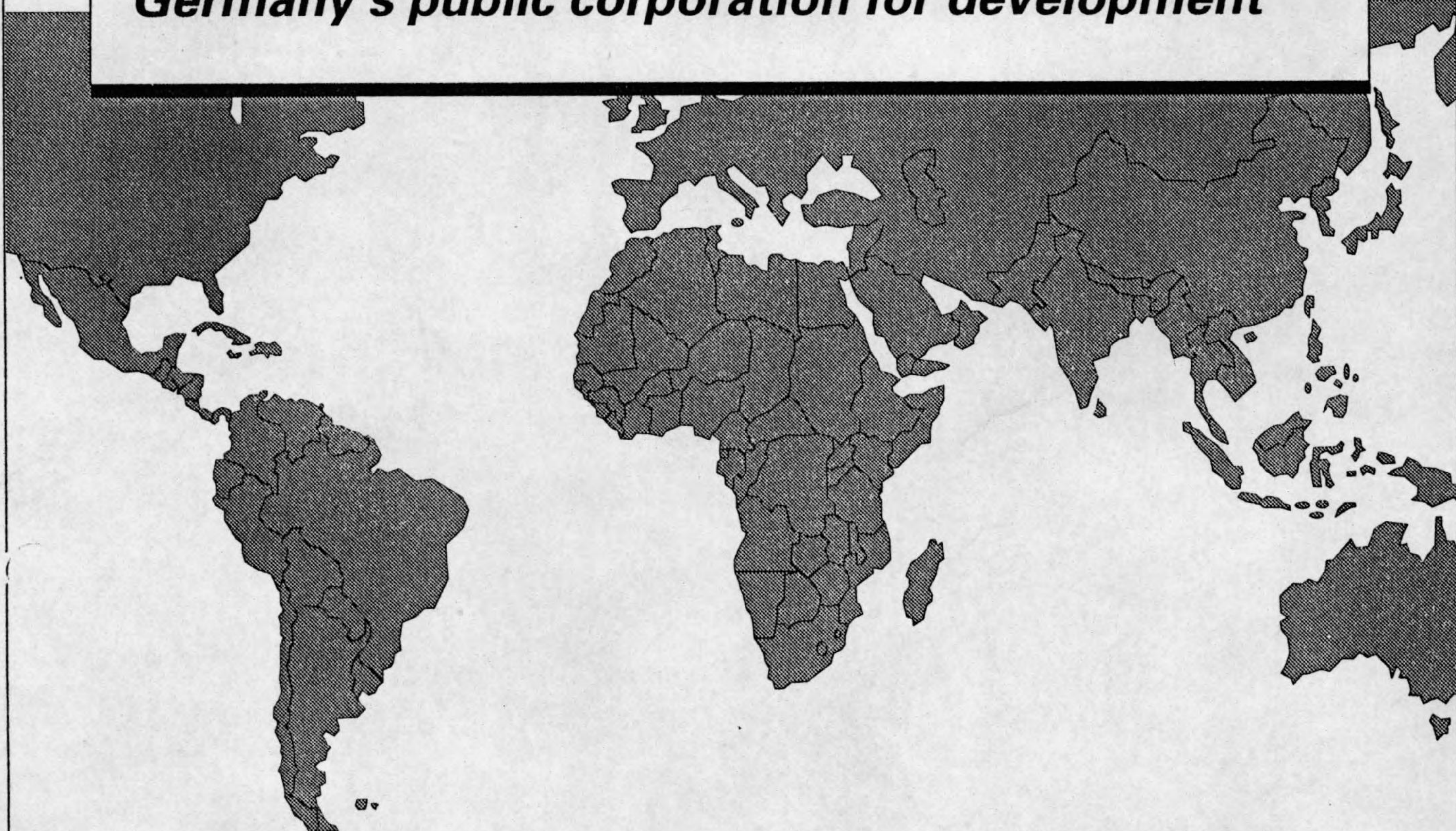
**Mission:**  
**Technical Cooperation  
for Development**



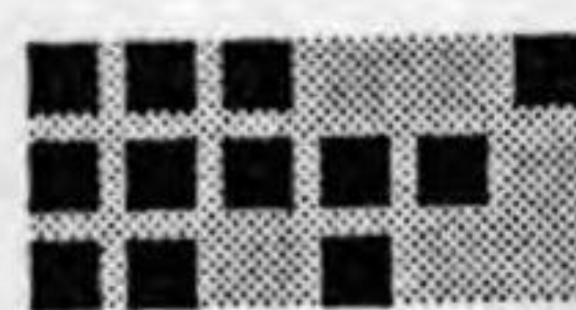
**Task:**  
**To prepare and  
implement projects and programmes  
in countries of the Third World**

**Clients:**  
**German Federal Government: Federal Ministry  
for Economic Cooperation (BMZ)**  
**Federal States (Länder - with BMZ approval)**  
**Other Clients, particularly Developing  
Countries → Reimbursable Technical Cooperation**  
**GTZ → GTZ-financed measures**

**Role:**  
**Germany's public corporation for development**







## Technical Cooperation

### Financing:

- contributions are gratis for the developing country for technical cooperation (in both the narrow and broad sense)
- direct financing (developing country bears costs): Reimbursable Technical Cooperation
- trilateral cooperation (financially stronger developing country finances projects in financially weaker developing country using German know-how): Reimbursable Technical Cooperation
- financing by international organizations (World Bank, Asian Development Bank, etc.): Reimbursable Technical Cooperation

### Counterpart contributions:

inputs by the partner country itself particularly assumption of operating costs after termination of German promotion

### Contributions:

- assignment of expert manpower
- supply of equipment and materials
- construction of plant
- other services (studies etc.)
- financial contributions

**TC**

### Goal of cooperation:

The project executing agency in the developing country carries out the tasks itself as early as possible

### German executing organizations:

- government organizations: GTZ, DED, DSE etc.
- non-governmental organizations: churches, political foundations, others

### Project executing agencies in developing countries:

governmental or government-commissioned authorities and institutions = counterpart organizations





## Instruments of German governmental development policy

### Bilateral cooperation

*in million DM*

	1991 (actual)	1992 (target)
● contributions by the German Federal Government direct to the partner country for specific projects	DM 5,720	DM 5,542

### Financial Cooperation

	1991 (actual)	1992 (target)
Purpose: to improve productive potential in developing countries, including economic and social infrastructure	DM 3,053	DM 2,730

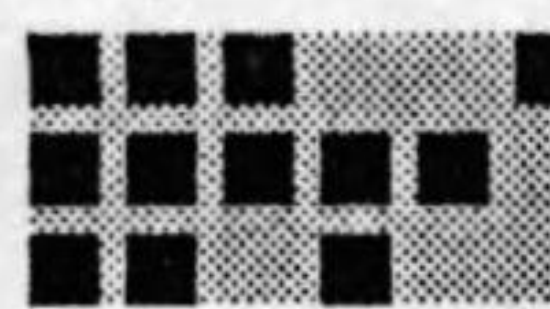
### Technical Cooperation

	1991 (actual)	1992 (target)
Purpose: to strengthen the capability of people and organizations	DM 2,265	DM 2,376

### Other activities

	1991 (actual)	1992 (target)
for example:		
● food aid, food security programmes		
● promoting cooperation between German industry and developing countries	DM 0,401	DM 0,436
● research		
● information and education		





## **Social-cultural dimension**

**The term culture: All definitions have 2 common elements: they concern**

**social orientation and development level**

**Basic condition for the success of DC: actors must agree with the project's goal and be capable of achieving it. Thus it must be established:**

**What are the target group's and the population's *DESIRES* and what are their *CAPABILITIES* ?**

**Key factors: not all factors can be taken into consideration, therefore, key factors must be identified.**

### **Legitimation (acceptance)**

**to identify the will of society, the legitimation of the persons, groups, ideas, institutions is investigated**

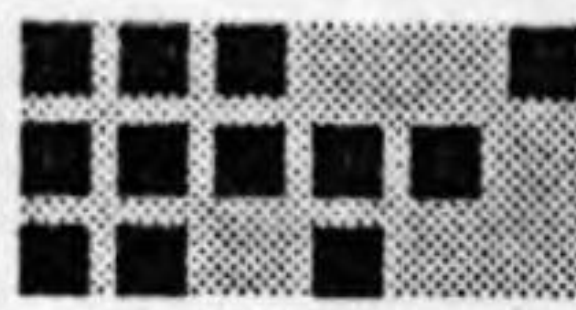
### **Development level achieved**

**is analyzed to enable evolutionary solutions to be drawn up, i.e. that are tailored to the target-group (their capability)**

### **Social-cultural heterogeneity**

**the population is often not homogeneous i.e. planning must pinpoint how a project impacts on existing equilibrium of forces**





## Goals of German Development Cooperation

- *to improve the economic and social situation of people in developing countries*
- *to assist them in realising their creative abilities*

## Goals of the GTZ

### *Development-policy goal:*

***strengthen the capability of people and organizations in developing countries***

- ▶ ***technical***
- ▶ ***economic, and***
- ▶ ***organizational***
- ▶ ***knowledge and***
- ▶ ***capability***
- are to be***
  - ▶ ***conveyed***
  - ▶ ***mobilized***
- and the***
  - ▶ ***context for applying them is to be improved***

***know-how and material support for individual initiative***

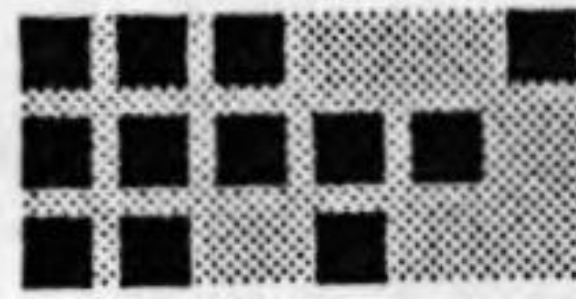
- ▶ ***helping people to help themselves***

### *Corporate goal:*

***establish and maintain a leading international role in the field of development-related services through the quality of work***

- ▶ ***high-quality services***
- ▶ ***at competitive prices***
- ▶ ***making optimal use of available resources***





## ***Key Tasks and Services of the GTZ***

### ***TC projects/ programmes***

***are planned, implemented,  
steered and supervised  
together with partners  
and target groups in  
developing countries***

### ***Development agencies and organizations***

***in the Federal Republic  
of Germany and abroad  
are provided with  
consultancy services***

### ***Expert manpower***

***is recruited, briefed  
assigned to project posts  
and provided with  
technical and personal  
backstopping***

### ***Project-related training and upgrading***

***is planned and  
implemented***

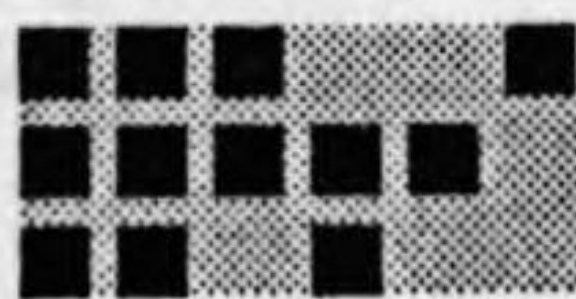
### ***Equipment and materials for projects***

***are planned  
purchased and shipped***

### ***Non-repayable financial contributions***

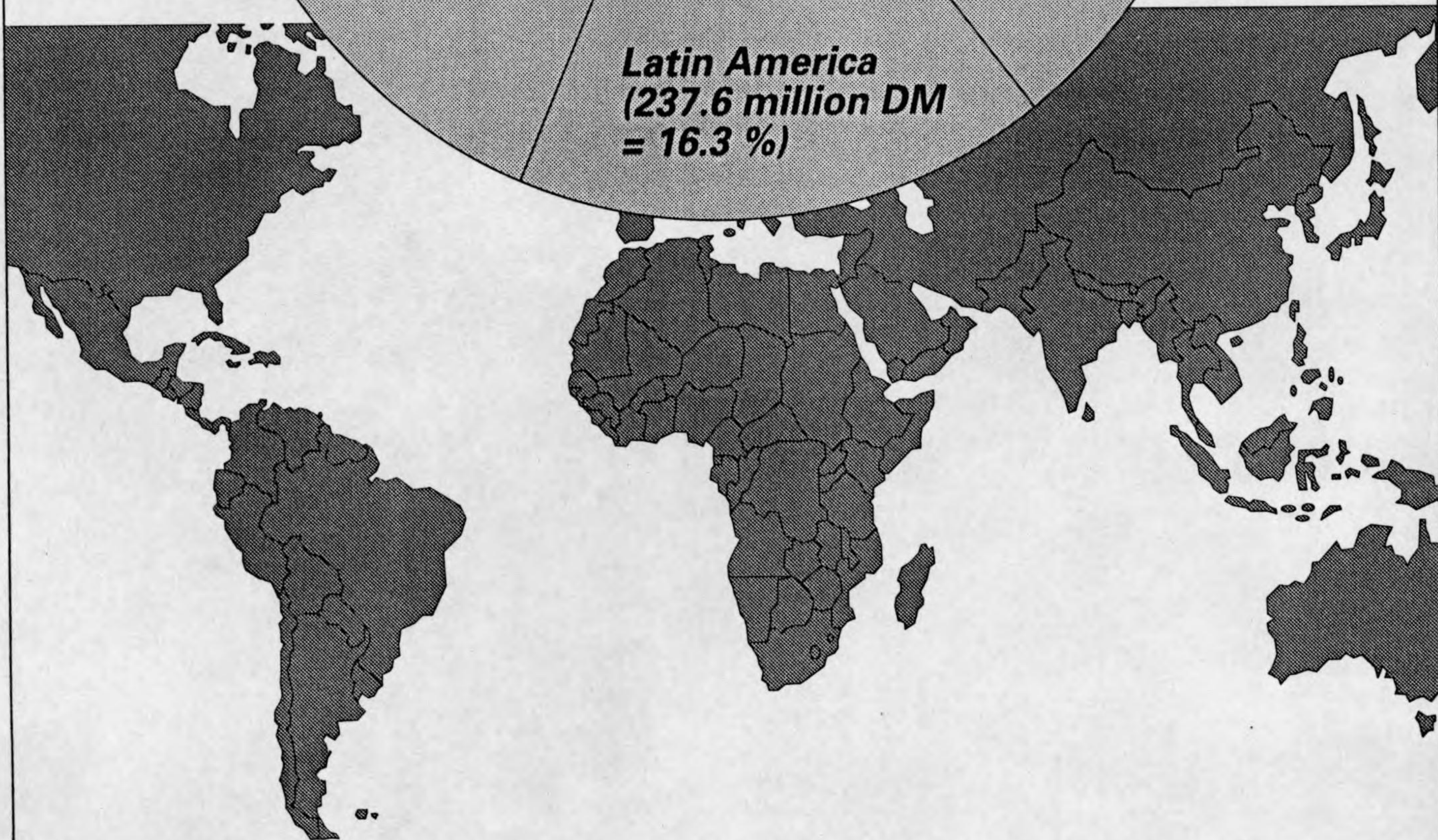
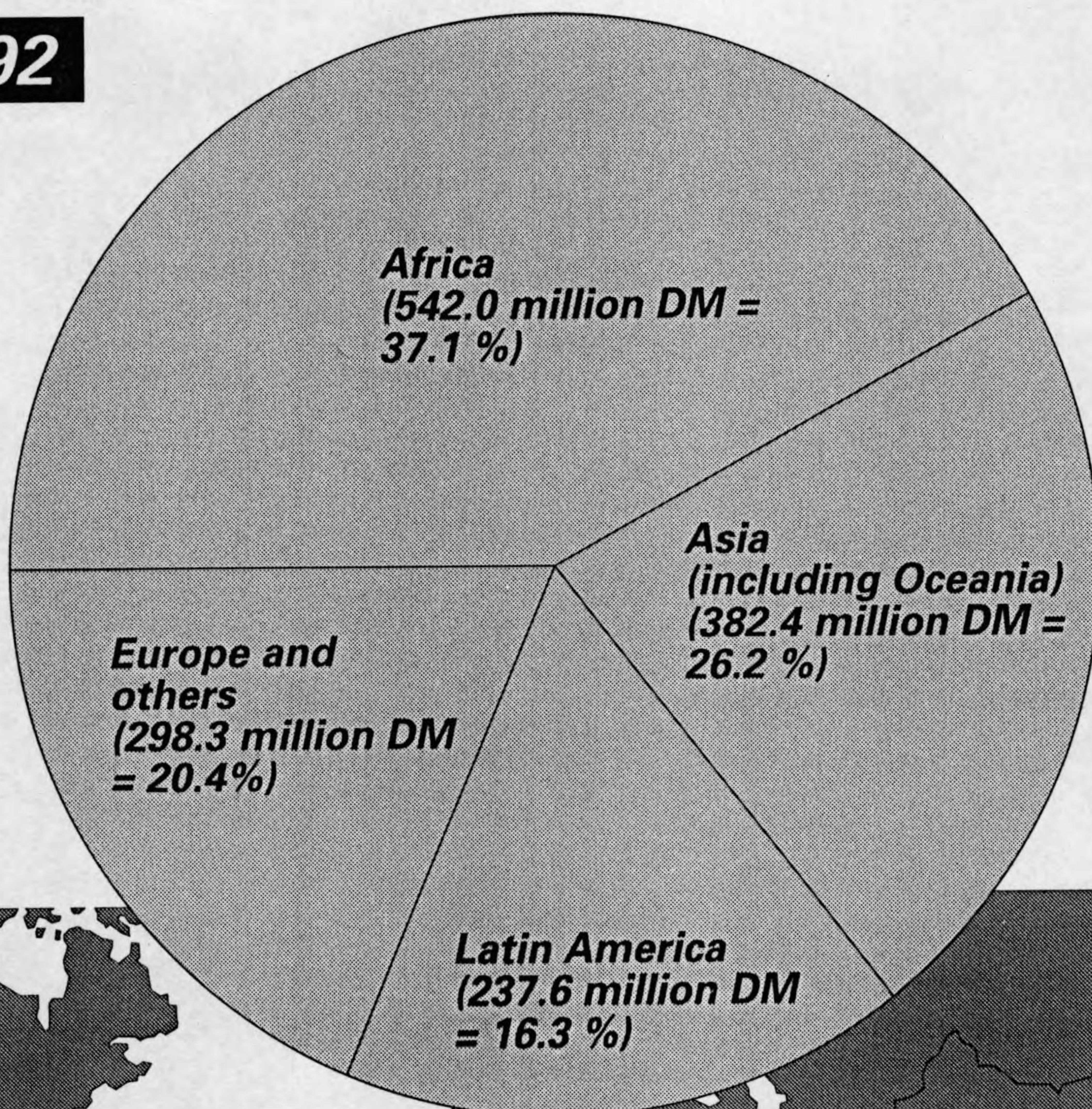
***are provided and managed  
for projects and pro-  
grammes carried out by  
efficient implementing  
organizations in  
developing countries***





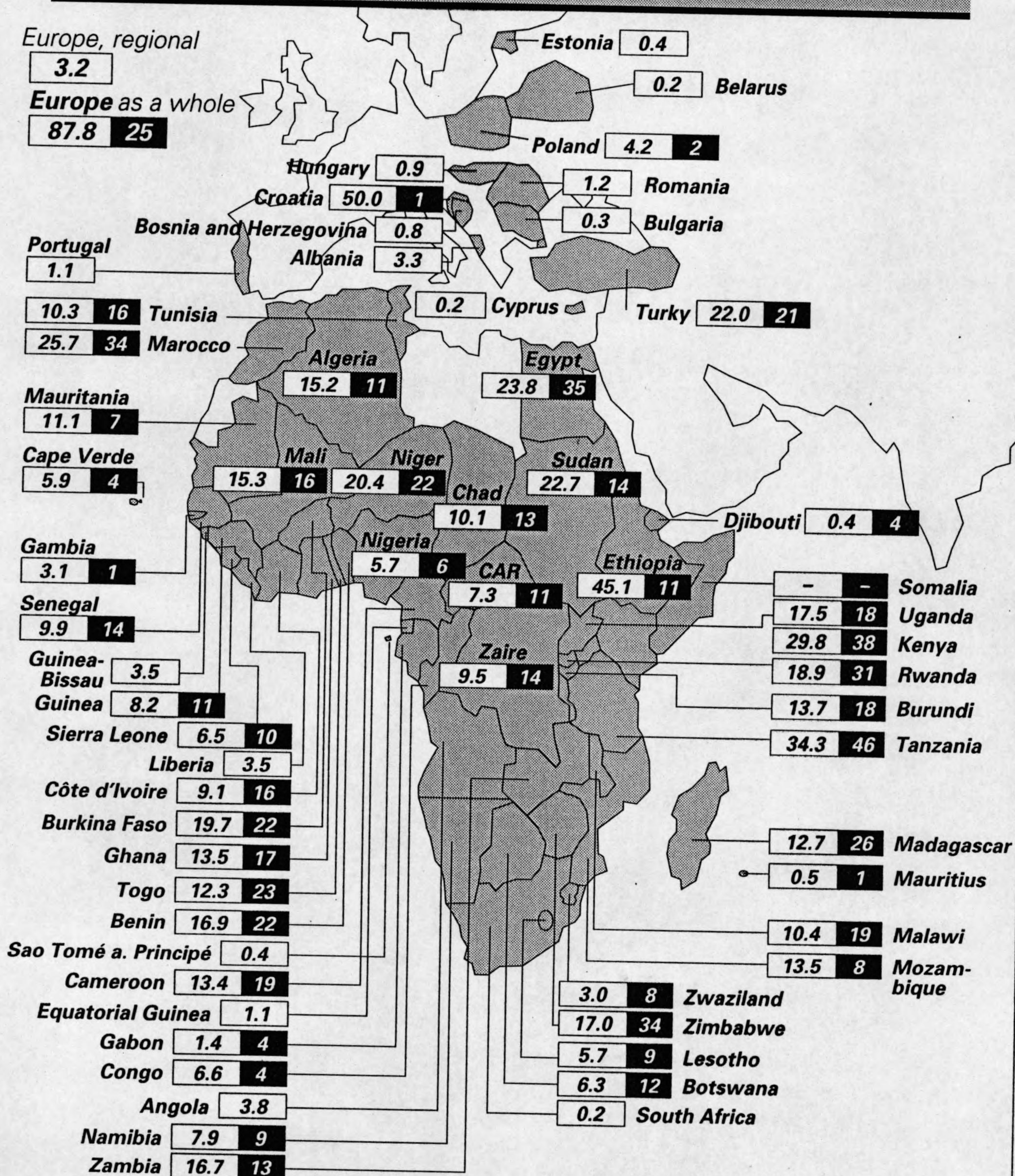
## Allocation of income according to continent

**1992**





# **Cooperation with partner countries in figures 1992 Europe and Africa Funds received/GTZ field staff\***



\*Figures as at December 31, 1992.  
First figure: total income (in DM million)  
Second figure: number of GTZ field staff