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Information Digest

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**DURBAN METROPOLITAN
CHAMBER OF COMMERCE**

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ISSUE 11/1987

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Information Digest

DURBAN METROPOLITAN CHAMBER OF COMMERCE



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WEEKLY NEWS FOR BUSINESS IN NATAL

ISSUE 11/87

MARCH 21, 1987

EXPLAINING THE INDABA

MEMBERS OF the Chamber's Council of Directors and Standing Committees crowded in last week to hear Prof. Desmond Clarence, Chairman of the KwaZulu/Natal Indaba, outline the course of the Indaba discussions last year, and explain how those around the Indaba horseshoe had finally negotiated the compromise proposals which were eventually endorsed and presented to Government.

PROFESSOR CLARENCE explained how the proposals for a two Chamber legislature had been formulated after eight months of discussion and negotiation, in an effort to balance the demands of those who wished to abandon race discrimination with those who pressed for the protection of group rights and for the sharing of power. He emphasised that the proposals were not the first choice of any one of the 37 delegations taking part, but represented a true compromise.

PROF. CLARENCE said that while the Indaba was sitting it received a great deal of publicity because it had been convened at a time when social unrest was rife and when everybody was looking for conceptual solutions to the country's socio-political problems. Recounting a number of humorous incidents that had arisen during the course of the discussions, he said that as the Indaba proceeded delegates increasingly found that they could raise sensitive matters in discussion without any fear of giving offence, and that he had found this a great experience. All delegates, whether they signed the final proposals or not, had shown great sincerity in their wish to compromise as far as possible.

THE PROFESSOR'S address was followed by a lively question and answer session to clarify a number of queries on the working of the two Chamber system, and how minority groups would be represented on the Executive. In reply to one question Professor Clarence said he had no doubt that massive overseas funding would become available to develop the "new Natal", if the Indaba proposals were implemented. A number of United States companies

who had already left the Republic might also return.

IN VIEW of the keen interest shown in the Indaba address, and as a service to members who could not be included in the invitation to attend last week's meeting, the Chamber has decided to host a series of group presentations on the Indaba proposals and communications campaign. These will be specially for Chamber members and will take place in the Royal Hotel, Durban, on three consecutive days from 7 to 9 April and again from 21 to 23 April. On each day there will be presentations and an opportunity for questions and discussion during lunch time from 12h45 to 14h00, and again from 17h15 to 18h30. There will be no entrance fee and snacks will be provided together with cash bar facilities.

MEMBERS WISHING to attend a presentation are asked to complete and return the reply form on page 13, indicating in order of preference the times and dates when they are free to attend. They will then be advised of the time and date of the presentation in which they have been included. As the numbers attending each presentation will be limited early booking is essential and replies must reach the Chamber not later than 30 March 1987.

THE INDABA has indicated that if there is sufficient interest within any one Chamber firm it will be happy to arrange a presentation for that firm to its management and staff on its own premises. In that event please indicate accordingly on the reply form.

FOR MEMBERS WHO HAVE NOT PAID 1987 SUBSCRIPTIONS THIS WILL BE YOUR
LAST DIGEST

contents

Invitation to Tender.....2

Assocom At Work.....3 & 6

Topics:

- * Credit Cards
- * Discussions with the City Engineer
- * Regional Services Councils - Another Problem
- * Regional Export Committee Meets.....4

Medical Aid - Some Action At Last.....4

Easter Holiday Scene.....5

Focus on Umhlanga.....6

Photographs.....7

Natal Creditors Protection Association.....8

Notice Board:

- * Next Introlunch
- * How June 1 Affects Factories
- * Local Tariffs up from 1 April
- * 10% Discount Toll Road Debit Cards Available.....9

Foreign Trade Topics.....10 & 11

New in Our Library.....11

Trade Enquiries.....12 & 15

Forthcoming Events.....12

Statistical News.....13

Gazette News.....14

Tariff Applications.....14

Worth Noting.....15

Situations Wanted.....15

Chamber Meetings/Highlights/Seminars.....15

Seminars:

- * SATS New Accounting System
- * Scenarios for the World and SA in the 1990's.....16

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The views expressed in this publication are those of the authors and not necessarily those of the Chamber unless specifically indicated. While everything possible is done to ensure the accuracy of the information in this bulletin, which is believed to be correct, no responsibility can be borne by the Chamber for errors.

INVITATION TO TENDER

ADVERTISING SPACE - INFORMATION DIGEST FRONT COVER

MEMBERS ARE INVITED TO TENDER FOR THE HALF-PAGE SPACE ON THE COVER SHEET OF THE INFORMATION DIGEST - THAT IS, THE SPACE TO THE LEFT OF THE ADDRESS, MEASURING 14 CM X 20 CM.

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THE DURBAN METROPOLITAN CHAMBER
OF COMMERCE IS AFFILIATED
TO ASSOCOM

ASSOCOM AT WORK



Estab. 1892 Gestig

The Association of Chambers of Commerce (ASSOCOM) and its constituent Chambers have contributed to the achievement of, or have been responsible for the following:

WHITE PAPER ON NATIONAL TRANSPORT POLICY

The long awaited White Paper on National Transport Policy has been tabled in Parliament.

Assocom was the initiator of the study and has been a driving force in the work of the Steering Committee whose recommendations have, with a few minor exceptions, been endorsed by Government.

Assocom is studying the document and the draft legislation, and Bills which have already been made available for comment.

A seminar on the subject is to be held in June and it is hoped that the Minister of Transport Affairs will officiate. Date, venue and time will be confirmed shortly.

LEGISLATION CONCERNING NTPS RECOMMENDATIONS

Assocom has commented on the following draft legislation:

- * Road Traffic Bill
- * National Roads Bill
- * National Roads Board Bill, and on the
- * Tourism Laws Amendment Bill

Other draft legislation under consideration is:

- * Draft Transport Tribunal Bill
- * Draft Air Services Bill
- * Transport Advisory Council Bill

MEETING WITH S.A. BLACK TAXI ASSOCIATION

Assocom met with executives of the S.A. Black Taxi Association on March 17 to discuss the deregulation of Kombi Taxis as proposed in the White Paper on National Transport Policy.

REST AND SERVICE AREAS ALONG NATIONAL ROADS

The Department of Economic Affairs and Technology has confirmed that its only interest in rest and service areas concerns fuel reselling facilities which will be established in terms of the Service Station Rationalisation Plan. All other sites fall within the jurisdiction of the Department of Transport. Assocom has asked the Department of Transport for details of progress made with the estab-

lishment of other sites.

INCREASE IN DUTY FREE ALLOWANCES FOR TOURISTS

Following Durban Chamber representations, Assocom has requested the Department of Finance to increase the duty free allowances to travellers as follows:

- * The value of goods which can be brought back into the Republic as accompanied luggage without producing an import permit - R2 500, and
- * Duty free allowance on other goods - R500.

DEREGULATION

In discussion with the Competition Board, it was understood that they have advanced considerably in examining and proposing alterations to the regulations which cover certain aspects relating to the licensing of businesses. Assocom hopes it will be given the opportunity to comment on these proposals. Nonetheless, it is evident that the whole de-regulation process is akin to peeling the skins off an onion. That is to say, that the removal of certain regulations merely reveals further regulations underneath which could present continued obstacles to business.

Insofar as regulations pertaining to local authority issues are concerned, Chambers may well consider examining their local by-laws with a view to identifying those regulations which in their view present unnecessary obstacles to the performance of business. Assocom has acquired the services, on a temporary basis, of Mrs Janet Dickman to assist in this task.

THEFT/SHRINKAGE

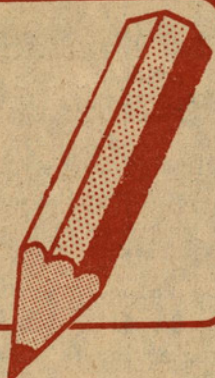
Prof. C M Naude (Prof. of Criminology, UNISA) presented an interesting paper to the Distribution Committee at its recent meeting. The issue of employee theft is obviously a serious problem in South Africa, particularly for small concerns. The tragedy seems to be that society treats this form of theft lightly and in fact, distinguishes it from blatant theft by the euphemistic term "shop lifting" - a sad reflection on the state of morals of the country!!! The Committee will make recommendations on what further steps can be taken by Assocom.

TRADE PRACTICE ACT

It has become apparent to Assocom that new legislation is to be drafted which will extend the scope and powers of the Advisory Committee on Trade Practices. It should come as no surprise if this falls under legislation that will cover the whole gamut of consumer protection.

(Continued on Page 6)

Chamber Topics



CREDIT CARDS

At a recent meeting of the Assocom Distribution Committee it was reported that there were indications that the Banks will be approaching Government to allow them to raise User Charges on Credit Cards which would mean that the Merchants Fee to business would be reduced. It was pointed out that for cash businesses credit cards were another expense which could impact on the price of goods and have an inflationary effect.

On the other hand, retailers did derive benefit from the credit card system (no bad cheques - a means of accepting payment by merchants who don't give credit). In order to avert a further increase in the cost of credit cards to retailers, the Committee agreed that a case be prepared in conjunction with the Association of Credit Card Users for an increase in user charges on credit cards to be taken up with the Authorities.

Before doing so, however, Assocom has invited the views of Chambers. If any member should be opposed to this proposal, it would be appreciated if written representations would be addressed to the Chamber by return of post.

DISCUSSIONS WITH THE CITY ENGINEER

City Engineer Don Macleod met with President Brian Hill and other Chamber representatives last week in the interests of closer communication on matters of common concern. The cordial and constructive exchange of views on items currently before the Chamber's Civic Affairs Standing Committee was most helpful and it is hoped that similar further discussions will be held from time to time with the City Engineer who has also offered to address the Committee on particular issues where this would assist its deliberations.

REGIONAL SERVICES COUNCILS - ANOTHER PROBLEM

It is well known that the voting power of participating local authorities on any proposed Regional Services Council is to be based on a formula related to the usage of R S C services in its area of jurisdiction. However, attention has recently been focused on the fact that the calculation of usage of these services excludes usage in demarcated business and industrial areas.

The effect of this provision in relation to any R S C for the Durban Metropolitan Area would therefore appear to be that usage of regional services in the whole of the Durban C B D and other commercial and

industrial areas would not qualify in determining the Durban City Council's representation on that RSC, nor would similar areas in other participating local authorities such as Pinetown. As the greater part of revenue to be raised for Regional Services Councils is by way of levies on the business community whose indirect representation is thus eliminated, this is a most serious issue and will be taken up in the strongest terms by the Chamber with the authorities.

REGIONAL EXPORT COMMITTEE MEETS

The Natal Regional Export Advisory Committee (NREAC), for which the Chamber acts as Secretaries, met last week to discuss a number of issues of concern to exporters including export incentives and forward exchange cover.

This has resulted in the formulation of representations to be submitted to the Private Sector Export Advisory Committee (PSEAC).

MEDICAL AID - SOME ACTION AT LAST

Concerned at the looming financial problems of Medical Aid Societies this Chamber as far back as 1985 moved a resolution at the Assocom Congress in Cape Town that year calling for amendments to the Medical Schemes Act which would facilitate a more flexible approach. This resolution was presented to the Minister of Health in March 1986 when he indicated that he would only be prepared to amend the Act provided the two main parties, that is the medical profession and the medical schemes, could reach agreement on what was necessary. He suggested that employer bodies such as Chambers of Commerce should act as a catalyst in bringing the two parties together.

Following this the South African Employers Consultative Committee which is made up of representatives of Chambers of Commerce, Chambers of Industry, Sakekamers and so forth set up a work group on health care and this group has met on a number of occasions throughout 1986 and 1987 and has had discussions with both medical schemes and the medical profession.

Throughout 1986 the problems facing the medical schemes received a great deal of press publicity. Medical aid premiums escalated dramatically, many medical schemes reported financial difficulties and one or two had to close down.

A combination of all of these pressures has at long last forced the Minister to take action. Opening the Annual Congress of the Medical Association in Cape Town earlier this month National Health and Population Development Minister van Niekerk said that he had decided to convene a Conference in Pretoria on 9 April at which it was hoped to collect evidence of the problems being experienced and the sort of options interested parties would hope to offer to resolve these.

It is almost two years since this Chamber saw the writing on the wall and starting urging that something should be done. Hopefully at long last the necessary action will now be taken to amend the Medical Schemes Act and to give medical aid schemes the flexibility which they need to be able to offer affordable health care packages to commerce and industry.

THE EASTER HOLIDAY SCENE



GOOD FRIDAY, APRIL 17, 1987

A closed day for all general dealers in terms of Clause 34(1) of the Natal Licences and Business Hours Ordinance.

EASTER SATURDAY, APRIL 18, 1987

All shops may open in terms of the amendment to the Natal Licences and Business Hours Ordinance published in Natal Provincial Gazette No. 4526 of May 1, 1986, which deregulated shop hours in Natal.

EASTER SUNDAY, APRIL 19, 1987

Easter Sunday is now a closed day for all general dealers irrespective of whether traders previously were permitted to open for business on that day. Traders who ignore the law and choose to open will run the risk of being fined.

The concern of a number of beachfront traders about this development has been supported by the Chamber and representations have been made calling for the removal of Easter Sunday from the list of compulsory closed days. Even if successful, a change this Easter is unlikely.

Meanwhile, members who wish to open on Easter Sunday, may, in terms of Section 32 of the Ordinance apply to the Administrator of Natal for special opening and closing hours. Applications should be directed to the Provincial Secretary, Natal Provincial Administration, Private Bag 9037, Pietermaritzburg, 3200.

FAMILY DAY, APRIL 20, 1987

All shops may open in terms of the amendment to the Natal Licences and Business Hours Ordinance published in Natal Provincial Gazette No. 4526 of May 1, 1986, which deregulated shop hours in Natal.

Liquor Stores

Liquor stores which are governed by the Liquor Act will conduct business as follows over the Easter

week-end:

Good Friday :	Closed.
Easter Saturday :	Normal Saturday hours.
Easter Sunday :	Closed.
Family Day :	Closed.

Major Banks and Building Societies

Most major building societies and banks will close on Good Friday, Easter Sunday and Family Day, but will open as usual on Easter Saturday.

Industry

As far as the industrial sector is concerned each industry is governed by its own Industrial Council Agreement or other labour legislation. Members should clarify the position regarding their own industry with the appropriate Industrial Council, or the Department of Manpower. Industries not falling within any particular labour legislation should note that in terms of the Basic Conditions of Employment Act Good Friday is a public holiday but not Family Day.

EFFECTS ON ORDINARY LEGAL PROVISIONS GOVERNING MAXIMUM ORDINARY HOURS OF WORK

These extended hours do not affect or override the ordinary legal requirements governing maximum ordinary hours of work and payment for overtime which may apply to the business in question. These may be found either in the Basic Conditions of Employment Act 1983 or the appropriate Wage Determination or Industrial Council Agreement for the trade in question.

If the business falls within the scope of Wage Determination 406 for the Commercial Distributive Trade, then a 10% "night work allowance" will also be payable to certain staff required to work between the hours of 19h00 and 06h00. The relevant section of Determination 406 reads:-

"Night work allowance - an employer who requires or permits his employee to perform night work shall pay such employee in addition to his wage, an allowance at a rate of not less than 10% of his hourly wage for each hour or part of an hour worked by such employee on night work, provided that this sub-clause shall not apply to a manager, security guard, watchman or an employee who is excluded from the hours of work provisions by virtue of clause 5 (9)(a)."

ASSOCOM AT WORK

(Continued from Page 3)



SALES TAX/VAT LIQUOR INDUSTRY

It has happened! Readers will be aware that under legislation published in the Government Gazette in February last, new sales tax procedures were introduced for the liquor industry, representing nothing short of a VAT system.

Assocom is concerned that this development might well be a forerunner for its extension. Assocom continues to stand by its opposition to VAT and will continue to promote its view with the Authorities.

MONEY SUPPLY TARGETS FOR 1987

Assocom was represented at a media conference convened by the S A Reserve Bank in Pretoria on March 10, 1987, at which the Governor Dr Gerhard de Kock, spelt out the money supply targets for 1987. He stated that the South African economy was moving slowly off a low base; that there was little danger of the economy over-heating, which could lead to the re-emergence of demand-led inflation; the monetary authorities would do their best to ensure interest rates remained low: it is not the intention to increase or decrease the Bank rate - however, should the money supply growth be inadequate by June, there may be some additional fiscal stimulation in the Budget: Bank credit was not expected to rise significantly in the next few months, nor would inflation decline sharply, although there could be gradual downward tendencies. A wage and salary freeze would not be recommended as this would further devastate real remuneration which had declined for two years. Dr de Kock stressed the fact that South Africa had no soft option. For political reasons a current deficit could not be financed with foreign capital. Any further adjustment to the prevailing circumstances will have to be done the hard way. So far the cost had been a decline in employment and the standard of living. He also stated that should South Africa experience a strong upswing resulting in a rise in imports, the Authorities would not dip into reserve but would use trade credits.

ASSOCOM IN CAPE TOWN

The Assocom Board of Management, the Chief Executive, and several senior members of the staff were active in Cape Town from 23 - 25 February 1987, for a meeting of the Board, as well as a series of interviews with the State President, Cabinet Ministers, Deputy Ministers, Members of the President's Council and Chairmen of Parliamentary Standing Committees, and several Parliamentarians to discuss

certain Congress Motions, including political reform, economic and other vital issues of the day.

Although it was not possible to hold the annual Parliamentary briefing because of the early closure of the Parliamentary Session pending the General Election on May 6, 1987, a well-attended Parliamentary cocktail reception was held.

REGISTRATION OF SERVICES - TYPE UNIFORMS DRAFT BILL

This Bill envisages the control of the wearing of uniforms so as not to cause confusion in the mind of the public and to reduce threats to security. In Assocom's detailed submission on the provisions of the Bill to the Director-General, National Education, several questions, observations and reservations were put forward. The thrust of the representations are that notwithstanding the laudible objectives of the proposed legislation, Assocom questioned the need for the legislation, particularly in the light of the current emphasis on the need to de-regulate, and the stated Government policy of minimum interference in the economy.

FOCUS ON UMHLANGA

At the recent SECOND meeting of the Chamber's Umhlanga Committee, mention was made of the success of the Umhlanga Festival and the Committee's efforts to ensure that success - which included the participation of a Chamber float - was reviewed.

The considerable preliminary work done by the Tourism Publicity Sub-Committee which is investigating ways and means of giving adequate countrywide publicity to Umhlanga Rocks which has so far been lacking, also received attention.

A report was given on the preliminary efforts of the Security Sub-Committee which is investigating ways and means of creating greater awareness in Umhlanga Rocks of the need to improve security and to encourage everyone to do their utmost to that end.

The Borough Council requires comment on proposals for the new road system for Umhlanga Rocks by 31 March. This matter is to receive further consideration before the Committee's final views are submitted and local members having any comments on these proposals are invited to inform the Chamber as soon as possible.

Professor Desmond Clarence, Chairman of the KwaZulu/Natal Indaba, who addressed the last Chamber Council meeting. Left is Brian Hill, the President.



Festival time in Umhlanga - the Chamber's Umhlanga Committee was an enthusiastic participant.

Presentation in progress at the last Introlunch.



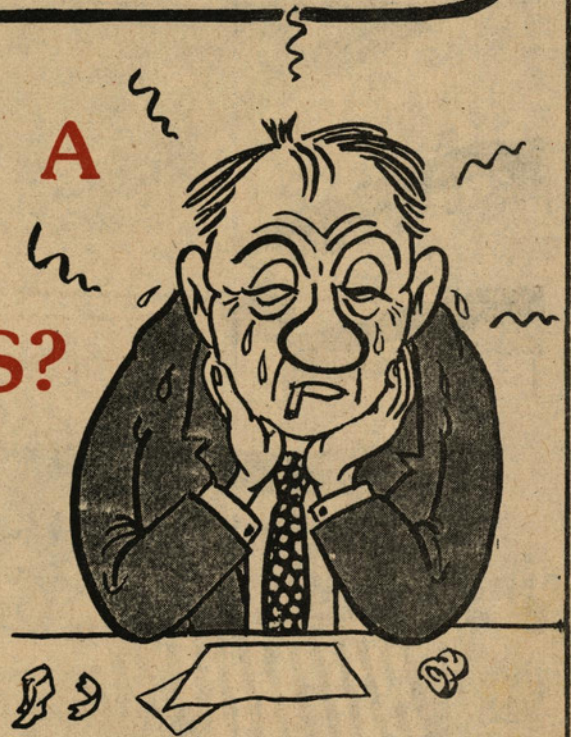
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PHONE: MRS. YVONNE MUNRO (031) 301-3692

NOTICE BOARD

NEXT 'INTROLUNCH' AT
OCEAN CITY HOLIDAY INN,
DURBAN ON THURSDAY
30 APRIL 1987 DIARISE
THE DATE BOOKINGS
OPEN NEXT WEEK'S
DIGEST

HOW JUNE 1 1987 AFFECTS FACTORIES

As members may be aware June 1, 1987 has been declared a special Public Holiday by the State President to celebrate the 26th Anniversary of the Republic of South Africa, because May 31, 1987 falls on a Sunday.

Although June 1, will be a paid public holiday for shops and offices in terms of the Basic Conditions of Employment Act, it will not be a paid holiday for factories. The definition of public holidays for "factories" in the Act specifies the days which are regarded as public holidays for industry. The Basic Conditions of Employment Act does not provide for days which are declared as public holidays by proclamation to be paid public holidays for factories. As June 1, 1987 is an additional public holiday and is not a substitute for Republic Day it will not be regarded as a paid public holiday for factories unless specific provision is made for this in a wage regulating measure for a particular industry, trade or occupation.

Members falling within the scope of Wage Determinations or Wage Agreements should consult these to ascertain what the status of June 1, 1987 is for their particular industry.

LOCAL POSTAL TARIFFS UP FROM 1 APRIL

As from April 1, the postage rate for standardised mail for destinations within South Africa and South West Africa will increase from 14 cents to 16 cents.

The definition of a standardised mail item is an item in a sealed envelope with a maximum mass of 50 grams, maximum size of 120 mm x 235 mm, a minimum size of 90 mm x 140 mm of a maximum thickness of 5 mm.

The above increase affects only standardised mail and all other postage rates remain unchanged.

10% DISCOUNT TOLL ROAD DEBIT CARDS AVAILABLE

Commercial vehicle owners who make frequent use of the Mariannhill Toll Road, are reminded that as a service to members the Chamber has stocks of R60 Toll Debit Cards Type H, which are available at the attractive price of R54 per card.

Commercial vehicles with two truck axles can utilise the card up to 50 times dependent upon the number of wheels in contact with the road. A vehicle with 5 or more axles, for example, will pass through the toll gate 20 times.

The Type H debit card is valid for any vehicle class, however extensive use for light vehicles may cause malfunctioning of the card. (A two axled light vehicle can pass through the toll gate 150 times).

Apart from being freely transferable for use for any category of vehicle, the card obviates the need to obtain and carry small change.

Cards are obtainable, on a cash-with-order basis, from the Accounts Department of the Chamber, 2nd Floor Commerce House, 39 Field Street, Durban.

FOREIGN TRADE TOPICS

WINE AND TOBACCO MARKET : TAIWAN

The Taiwanese Government has opened its US\$1-B a year market for wine and tobacco products to South African producers, by replacing import controls on wine and tobacco with import duties.

CHICAGO BOARD OF TRADE

The Chicago Board of Trade (CBOT) is the world's oldest and largest commodity futures exchange, with 1402 full members, 600 associate members, as well as some 700 others with limited trading privileges.

The CBOT provides a central facility where members can trade futures and options on futures contracts. The exchange does not buy or sell commodities, nor set prices. Futures and options-on-futures, are traded on the floor of the exchange by open outcry in a free competitive market.

Futures contracts are commitments to deliver or receive delivery of a specified quantity and grade of a commodity, during a designated month at a price that is determined by public auction. Among buyers and sellers of futures contracts are producers and commercial users of commodities and various types of money managers.

TRADING WITH JAPAN

Japan, which is South Africa's second largest trading partner, is now the second largest market in the world for consumer and industrial goods. The 1987 issue of Journal of Japanese Trade, which is issued bi-monthly in six volumes, gives the answers to questions on how Japan has achieved its success in world trade. A copy of the latest edition can be seen in the Chamber's Information Department.

FOB vs CIF

The Board of Trade and Industries has stated that FOB will be retained as the basis for customs valuation.

BTI INVESTIGATION INTO STRATEGIES AND OPPORTUNITIES FOR INDUSTRIAL DEVELOPMENT

As an outflow from the Kleu Committee into Industrial Strategy the Board of Trade and Industries has launched a further investigation into industrial development in South Africa.

CORRESPONDENCE WITH SOUTH AMERICAN COMPANIES

The South African Vice-Consul (Trade) in Buenos Aires, Argentina, has drawn to the attention of

South African exporters that correspondence to the South American continent should be forwarded by airmail. He writes that surface mail takes up to four months to reach Argentina, Uruguay, Paraguay and Bolivia with the subsequent loss of export opportunities.

SA PARTICIPATION IN TAIPEI WORLD TRADE CENTRE SHOWS

The Regional Representative (Export Trade Promotion : Natal) has advised that floor space is available for the following international specialised commodity exhibitions to be held during 1987 at the Taipei World Trade Centre (TWTC).

21 - 25	April	Taipei International Sporting Goods Show
05 - 09	May	Taipei International Footwear and Leather Goods Show
21 - 25	May	Taipei International Hardware and Building Materials Show
08 - 14	June	Computex Taipei
08 - 11	September	Taipei International Textile and Apparel Fair
23 - 27	September	Taipei International Toy Show
06 - 12	October	Taipei International Electronics Show
21 - 25	October	Taipei International Rubber and Plastics Show
03 - 07	November	Taipei International Gift, Jewellery and Stationery Autumn Show
12 - 21	November	Taipei International Furniture and Woodworking Machinery Show

These specialised exhibitions have until recently had a strictly national character although they are called "international" exhibitions. They used to attract foreign buyers solely to buy products of Taiwanese origin. Gradually however the character of these exhibitions is changing and foreign companies are starting to participate on an individual basis.

The Department of Trade and Industry will consider granting financial assistance to companies wishing to participate individually in these specialised fairs. A high percentage of the following expenses are usually taken into account:

Rental of exhibition space, construction of stand (excluding interior decoration), telephone installation, electrical installation and consumption and the rental of essential furniture.

Transport costs, forwarding charges and clearing charges, subsistence and entertainment expenses are not eligible.

Exhibitors are required to submit applications prior to participating in an exhibition. On receipt of applications the Department will indicate to what extent it is able to contribute to the actual cost. After termination of the show a claim

(Continued on Page 11)

FOREIGN TRADE TOPICS

(Continued from Page 10)

substantiated by detailed invoices and proof of payment must be submitted and the exhibitor will then receive a proportionate cash reimbursement.

Exhibitors must undertake to:

- * have a decision-making representative on their stand on a full time basis to receive visitors and take orders;
- * exhibit only products of South African origin; and
- * to complete the Department's questionnaire and submit it with the claim.

Further details regarding participation in foreign exhibitions can be obtained from the Regional Representative (Export Trade Promotion : Natal), Department of Trade and Industry, P O Box 3189, Durban 4000. Telephone (031) 305-3380/9.

INVITATION TO ADVERTISE ABROAD

Exporters are provided with an excellent opportunity to advertise free of charge in a number of regular newsletters published by South African trade offices abroad.

Exporters wishing to advertise in these newsletters should furnish full details to the Department of Trade and Industry from where it will be transmitted to the relevant offices. A number of South African trade offices regularly advise importers in their respective areas about products and merchandise available from the Republic by means of these newsletters. The trade representatives concerned will gladly receive and publish details of and perhaps even photographs of, products available for exporting. There is no charge for this service.

Forwarding address : Private Bag X84, Pretoria 0001 or Telephone (012) 28-5500 Ext. 244.

NEW IN OUR LIBRARY

NATIONAL TRADE INDEX OF SOUTH AFRICA 1987

The Chamber has received a complimentary copy of the 1987 edition of the National Trade Index of South Africa.

This very useful guide to South African manufacturers and trade distributors contains a detailed classification listed alphabetically and includes the following broad categories:

Building materials, sanitaryware and wood products, business and finance, chemicals, compounds and minerals, foodstuffs, drinks and tobacco, hardware, householdware, electrical machinery, engineering, metals and motor vehicles, packaging, printing and office equipment, textiles, clothing and footwear.

It also contains a trade mark and brand name section, town and suburb abbreviations, nation-wide telephone and address section, government departments, national associations, South Africa's diplomatic missions in foreign countries, foreign diplomatic missions in South Africa, employer associations, chambers of commerce and industry, sakers, postal and dialling codes for RSA, international dialling codes and a list of facsimile equipment users.

The National Trade Index is available from the publishers, Intratex, P O Box 1405, Pinetown 3600. Telephone (031) 701-7021 or through local booksellers.

SOUTH AFRICAN NEWSLETTER

This new newsletter is aimed at overseas readers and sets out to inform them about South Africa and provide them with a better insight into the complexities of the local situation.

Published monthly the newsletter is edited by René Howell who served as a British Vice-Consul in Cape Town some years ago and more recently has conducted his own business in the city. Enquiries concerning the publication should be addressed to Mr Howell at P O Box 2567, Cape Town 8000 or telephone (021) 85-2500.

Members may see the latest edition in the Chamber's Information Department.

INSTITUTE OF SOUTH AFRICAN ARCHITECTS 1987 DIRECTORY

The Chamber has received a complimentary copy of the above directory from the Professional Promotion Directorate of the Institute of South African Architects.

The directory is intended to aid client bodies, organisations and individuals faced with the task of selecting and commissioning architects. In addition to the information on individual architectural practices the information on architectural services, the selection of an architect, copyright of building plans, the client-architect agreement and the fee scales, as well as the index by type of work done have proved to be most useful to persons wishing to commission an architect.

Members are welcome to see this directory in the Chamber's Information Department.

FORTHCOMING EVENTS

THE SOUTH AFRICAN INSTITUTE OF CHARTERED SECRETARIES AND ADMINISTRATORS

The March luncheon of the Institute of Chartered Secretaries and Administrators is to be held on Wednesday, March 25, 1987 at 12h30.

The guest speaker is Mr Chris Taylor of Unisys South Africa, whose subject will be "Trends in the Computer Industry". His topic will deal with the computer industry and its application to the middle and small businessman. What is more he has promised to talk in terms understandable to the uninitiated.

For further information telephone Audrey Marshall on (031) 37-3536.

NATIONAL ASSOCIATION FOR CLEAN AIR

The Natal Branch of the National Association for Clean Air is to hold a meeting at the S A Bureau of Standards, Garth Road, Durban from 17h00 to 19h00 on Wednesday, 1 April, 1987.

For further information telephone the Natal Branch Chairman on (031) 83-8638.

INTERZUM - COLOGNE

INTERZUM - The International Trade Fair for Furniture Production, Interior Finishes and Furnishings & Upholstery Machinery will be held in Cologne, Germany from May 22 - 26.

Further information: Messe-und Ausstellungs-, Ges.m.b.H. Koln, Postfach 210760, D-5000 Koln 21, Telex: 8873426 mau d.

TEXTILIA - THESSALONIKI

The 17th TEXTILIA - International Exhibition for Ready-to-Wear Clothing Fabrics will take place in Thessaloniki, Greece from June 12 - 15.

Further information: Helexpo, 154 Egnatia Street, GR 546 36, Thessaloniki, Greece. Tlex: 0412291.

PRODUCTIVITY IMPROVEMENT - SOUTH AFRICA'S TOP PRIORITY

The Production Engineering Advisory Service of the National Mechanical Engineering Research Institute, CSIR, is to present a one-day mini-seminar on the above subject at CSIR Conference Centre, Meiring Naude Road, Pretoria on 15 April 1987.

This seminar covers some of the aspects that must be addressed when companies are looking seriously at productivity improvement.

This seminar is aimed at all levels of company management, production and quality personnel, methods engineers and workshop superintendents.

Enquiries: The Head, Production Engineering Advisory Service NMERI, CSIR, Box 395, Pretoria 0001 or telephone (012) 86-9211.

OPERATION UPGRADE IN PINETOWN

Members in the Pinetown/New Germany area may be interested to learn that Operation Upgrade will hold classes at the Pinetown Methodist Church to teach illiterate Zulu people how to read and write their own language; and English I and II for those who can read and write Zulu but want to learn or advance their knowledge of English. Classes will be held on Mondays and Wednesdays from 17h00 to 18h00.

Members interested in enrolling their African staff for these courses at a cost of R3,00 per month for tuition should contact Mr W.D. Kay on Tel: 742409 (mornings). The initial cost for books and writing material is approx. R3,00.

TRADE ENQUIRIES

FURTHER DETAILS FROM MISS CHERYL KELLY ON (031) 301-3692

OFFERED

GREECE

C.1 Heat transfer printing paper for printing synthetic fabrics. Literature available for perusal.

HONG KONG

C.2 Men's and ladies underwear.

ITALY

- C.3 Ladies shoes.
- C.4 Power generators; scales.
- C.5 Spare parts and accessories for agricultural implements and tractors.
- C.6 Wide range of chemical products for the construction industry.
- C.7 Padded divans and arm chairs in fabric and leather.
- C.8 Equipment for drawing offices; draughtsmen and architects.
- C.9 Steel ingots, steel rods, billets, steel pipes, in carbon stainless steel.
- C.10 Electromagnetic and electropneumatic horns and sirens for cars and boats.
- C.11 Axles for heavy goods vehicles and trailers.
- C.12 Powder actuated tools and fasteners.

JAPAN

- C.13 Reconditioned vehicles and motorcycles.
- C.14 CCTV lenses.

PAKISTAN

- C.15 Hand embroidered badges, crests, emblems, banners, flags, sashes, etc.

SRI LANKA

- C.16 Coir fibre (mattresses, bristle and twisted), coir yarn, dessicated coconut, fresh coconuts and cinnamon leaf oil.

WANTED

BOTSWANA

- C.17 Raw materials and all machinery, new and second hand for electrical appliances.

MALAWI

- C.18 Well equipped deep water fishing trawlers.

SPAIN

- C.19 Woven fabrics made of synthetic and artificial discontinuous fibres; woven fabrics made of wool.

MISCELLANEOUS

ISRAEL

- C.20 International finance and marketing export/import company in Tel Aviv wishes to contact South African importers, exporters, dealing with the following countries: Switzerland, Portugal, Ireland, UK and Canada.

UNITED KINGDOM

- C.21 U.K. company offers its machinery surveying services to South African importers.
- C.22 A company in England involved in sourcing of manufacturers both at home and abroad according to customers product requirements, offers its services to South African companies.

SOUTH AFRICA

- LTE.49 A company in Pietermaritzburg seeks manufacturers of chemicals (industrial & fine) and pool accessories to represent them in Natal Midlands area.
- LTE.50 A local company seeks companies or users who will accept a free licence for the use of Shushstone, a wall cladding tile with powerful sound absorbing properties.

(Continued on Page 15)

STATISTICAL NEWS

CONSUMER PRICE INDEX JANUARY 1987

Following the publication in last week's Digest of the January 1987 Consumer Price Index, the following additional information has been received from Assocom's Statistician.

Members may be aware that the Consumer Price Index indices relating to different urban areas do not permit inter-urban comparisons of price levels or living costs and do not indicate whether it is more expensive to live in one city than in another. For each urban area, independently of any of the other urban areas, the Consumer Price Index indicates the price changes which have taken place from time to

time.

Inter-urban comparisons may, however, be made on the grounds of the information contained in the following table. This table compares eleven of the twelve urban areas, with the Witwatersrand made equal to 100,0, for 1986:

Cape Peninsula	101,4	The table shows that the Pta/Verwoerdburg area was the most expensive urban area in 1986, while East London was the cheapest - the latter area was 12,8% less expensive than Pta/Verwoerdburg.
P E & Uitenhage	94,6	
East London	89,4	
Kimberley	90,5	
Pietermaritzburg	96,5	
Dbn & Pinetown	99,9	
Pta/Verwoerdburg	102,5	
Witwatersrand	100,0	
Vaal Triangle	97,4	
OFS Goldfields	96,5	
Bloemfontein	93,1	

SOUTH AFRICA'S 9 DEVELOPMENT REGIONS - ESTIMATES FOR 1985

The following table and comments are taken from Volkskas' latest Finance and Trade Review:

Development	Population		GGP		GGP PER CAPITA
	x 1 000	%	RM	%	R
A. Western Cape	3 031	9,0	14 200	13,0	4 685
B. Northern Cape, parts of Bophuthatswana	1 062	3,2	2 616	2,4	2 463
C. OFS, Qwaqwa, parts of Bophuthatswana	2 239	6,6	7 151	6,5	3 194
D. Eastern Cape, Ciskei, Southern parts of Transkei	4 373	13,0	7 176	6,6	1 641
E. Natal, KwaZulu, Northern parts of Transkei	8 403	24,9	15 354	14,0	1 827
F. Eastern Transvaal, KaNgwane	1 882	5,6	9 122	8,3	4 847
G. Northern Tvl, Venda, Lebowa, Gazankulu	3 797	11,3	2 900	2,6	763
H. Pretoria-Witwatersrand-Vaal Triangle, KwaNdebele, parts of Bophuthatswana	7 349	21,8	45 397	41,4	6 177
J. Western Tvl, parts of Bophuthatswana	1 562	4,6	5 684	5,2	3 639
TOTAL	33 698	100,0	109 600	100,0	3 252

Economic imbalances between regions are evident from the above table: the three most important regions, namely H, E and A, accounted for 41,4%, 14,0% and 13,0%, respectively, of total GGP. Combined, these three regions contributed more than two-thirds (68,4%) to GGP. In contrast, the three regions contributing least to GGP, namely regions B, G and J, collectively accounted for only 10,2% of total GGP. From the table, it can be seen that the population is also unevenly divided between the 9 regions, but regions with relatively large shares of total population did not necessarily have large

shares of the total GGP. For instance, region G, with 11,3% of total population, contributed only 2,6% to total output and had by far the lowest GGP per capita, namely R763, or only 12,4% of the per capita output of region H (PWV region), which region had the highest GGP per capita (R6 177). Region F (Eastern Tvl) had the second highest per capita production (R4847), with region A (Western Cape) taking third place with R4 685 and region J (Western Tvl) in the fourth place (R3 639). All these 4 regions had a per capita output, which exceeded the average of R3 252 for all 9 development regions combined.

To: The Legal & Manpower Manager
Durban Metropolitan Chamber of Commerce
Box 1506, DURBAN 4000

Date:.....

Dear Madam,

GROUP PRESENTATION ON THE INDABA PROPOSALS AND COMMUNICATIONS CAMPAIGN ROYAL HOTEL, DURBAN

- * This firm/company would like the Indaba to arrange for a presentation on its own premises.
- * Delete if not applicable

I/We wish to attend one of the proposed group presentations in the order of preference indicated:

Tuesday 7 April		Wednesday 8 April		Thursday 9 April	
12h45 to 14h00	<input type="checkbox"/>	12h45 to 14h00	<input type="checkbox"/>	12h45 to 14h00	<input type="checkbox"/>
17h15 to 18h30	<input type="checkbox"/>	17h15 to 18h30	<input type="checkbox"/>	17h15 to 18h30	<input type="checkbox"/>
Tuesday 21 April		Wednesday 22 April		Thursday 23 April	
12h45 to 14h00	<input type="checkbox"/>	12h45 to 14h00	<input type="checkbox"/>	12h45 to 14h00	<input type="checkbox"/>
17h15 to 18h30	<input type="checkbox"/>	17h15 to 18h30	<input type="checkbox"/>	17h15 to 18h30	<input type="checkbox"/>

TOTAL NUMBER WISHING TO ATTEND ☐ (Please attach list of names to this form).

FIRM:.....

ADDRESS:.....

TELEPHONE:.....SIGNATURE:.....

GAZETTE NEWS

GOVERNMENT GAZETTE NO. 10637 DATED MARCH 6, 1987

- * Publications Act: Publications or objects: Undesirable publications or objects: List P87/11; Setting aside of declaration that publications are undesirable; Conditions; Appeal by Directorate; Rejected films; Film; Representations under section 24(2)(b)

GOVERNMENT GAZETTE NO. 10655 DATED MARCH 13, 1987

- * The Convention on Agency in the International Sale of Goods Act: Coming into operation on May 1, 1987
- * Income Tax Act: Repayment of loan levy paid by individuals in respect of the 1983 year of assessment: 18 March 1987; Notice to furnish returns for the 1987 year of assessment
- * Maintenance and Promotion of Competition Act: Investigation into the possible existence of restrictive practices with regard to activities of Multi Listing Services SA (Pty) Limited
- * Customs and Excise tariff applications: List 5/87

GOVERNMENT GAZETTE NO. 10656 DATED MARCH 13, 1987

- * Marketing Act: Cotton Scheme: Levy and special levy on cotton; Regulations relating to the furnishing of security by distributors, milk processors and exempted producers to the Dairy Board: Amendment; Regulations relating to the grading and packing of Maize: Amendment

GOVERNMENT GAZETTE NO. 10657 DATED MARCH 13, 1987

- * Companies Act: Notices relating to companies registered and deregistered
- * Close Corporations Act: Notices relating to close corporations registered and deregistered

GOVERNMENT GAZETTE NO. 10660 DATED MARCH 13, 1987

- * Wage Act: Wage Determination 447: Milling Industry, Republic of South Africa

PROVINCIAL GAZETTE NO. 4574 DATED MARCH 12, 1987

- * Durban: General bylaws: Amendment
- * Durban: Animal bylaws: Amendment

TARIFF APPLICATIONS

The following applications concerning the Customs and Excise Tariff have been received by the Board of Trade and Industries. Any objections to or comments on these representations must be submitted to the Board of Trade and Industries, Private Bag X753, Pretoria 0001, within six weeks of March 13, 1987 with a copy to the Chamber for onward transmission to Assocom.

LIST 5/87

Increase of the duty on:

- (1) Biaxially oriented propylene polymer and copolymer plates, sheets, film, foil and strip, of a width not exceeding 125 mm, metallised, not pressure-sensitive, classifiable under tariff subheading 39.02.85.51, subject to a duty of 25 per cent as follows:

Biaxially oriented propylene polymer plates, sheets, film, foil and strip, pressure-sensitive (excluding that which is pressure-sensitive on both sides), of a width not exceeding 150 mm:

25% or 75c per m² less 75%.

Biaxially oriented propylene polymer plates, sheets, film, foil and strip, pressure-sensitive (excluding that which is pressure-sensitive on both sides), of a width exceeding 150 mm:

25% or 55c per m² less 75%.

- (2) Pressure-sensitive paper without removable backing, classifiable under tariff subheading 48.07.40.20, subject to a duty of 25 per cent or 35c per m² less 75 per cent, as follows:

48.07.40.20 Pressure sensitive paper without removable backing:

25% or 120c per m² less 75%.

- (3) Pressure-sensitive paper without removable backing, classifiable under tariff subheading 48.15.40.20, subject to a duty of 25 per cent or 48c per m² less 75 per cent, as follows:

48.15.40.20 Pressure-sensitive paper without removable backing:

25% or 150c per m² less 75%.

[BTI Ref. T5/2/7/2/2 (B9/87)]

Applicant:

3M South Africa (Pty) Ltd, P.O. Box 10465, Johannesburg, 2000.

Note: This application is being dealt with urgently and comments should reach the Board within four weeks of the date of this notice.

Rebate of the duty (in Schedule 3) on:

- (1) Polypropylene plates, sheets, film, foil and strip, of a width not exceeding 30 mm, metallised, classifiable under tariff subheading 39.02.85.51, for the manufacture of capacitors.

[BTI Ref. T5/2/16/3/1 (D17/87)]

Applicant:

Supprescraft (Pty) Ltd, P.O. Box 39031, Booyens, 2016.

- (2) Cyclohexanone, classifiable under tariff subheading 29.13.45, for the manufacture of insecticides.

[BTI Ref. T5/2/6/2/5 (D18/87)]

Applicant:

Formchem, P.O. Box 267, Kempton Park, 1620.

General:

Revision of the duty on domestic enamel hollowware:

Tariff heading	Description
73.38.50	Mugs and cups, not plated with precious metal, nickel or chromium, of a diameter:
	.10 Not exceeding 70 mm
	.20 Exceeding 70 mm
73.38.51	Plates and saucers, not plated with precious metal, nickel or chromium of a diameter:
	.10 Not exceeding 140 mm
	.20 Exceeding 140 mm
Tariff heading	Description
73.38.52	Basins, dishes and bowls (with or without lids), other than of cast iron or stainless steel and not plated with precious metal, nickel or chromium, of a diameter:
	.10 Not exceeding 260 mm
	.20 Exceeding 260 mm but not exceeding 340 mm
	.30 Exceeding 340 mm

Applicant:

Board of Trade and Industry, Private Bag X753, Pretoria, 0001.

[BTI Ref. T5/2/15/2/2 (B8/87)]

Note: With the above the Board is reviewing the interim tariff protection on domestic enamel hollowware published on 29 July 1983 in the *Government Gazette* 8828 under General Notice R. 1688.

TRADE ENQUIRIES

(Continued from Page 12)

TENDER INVITATIONS FROM TAIWAN

The Chamber has received the latest list of tender invitations from Taiwan (ref. C.23), and interested members may obtain photocopies from the Chamber's Information Department.

The Chamber cannot accept responsibility for the standing of enquirers referred to in this issue, and members are advised to make the usual enquiries should they decide to negotiate business transactions.

WORTH NOTING

DEBT REPAYMENTS AND PAYMENT DELAYS (GOVERNMENT BUYERS)

- 1 -6 months Egypt, Malawi, Mauritius
- 7 -12 months Italy, Colombia, Yemen, China, India, Solomon Islands
- 13-24 months El Salvador, Costa Rica, Guayana, Brazil, Niger, Sudan, Somalia, Kenya, Zaire, Congo, Tanzania, Angola, Zambia, Malaysia, Papua
- 25-60 months Mexico, Honduras, Venezuela, Ecuador, Bolivia, Paraguay, Argentine, Morocco, Iraq, Arabia, Mauritania, Senegal, Gambia, Liberia, Central African Rep, Comores, Philippines
- 61-120 months Turkey, Libya, Zaire, Malassy Rep
- 121-192 months Ghana, Uganda, Niger, Algeria

SITUATIONS WANTED

SALES MANAGEMENT E.22. Gentleman (36) seeks position as sales manager. Has had 8 years previous experience with international detergent company.

INDUSTRIAL CHEMIST E.23. Gentleman (63) B.Sc. MSA Chem. Ins. Sci. Nat. Recently retired, seeks suitable position. Experience includes process, analytical, instrumentation, computerisation, management and lecturing. Part time and permanent positions considered.

CHAMBER MEETINGS

Tuesday, March 24

- 10h00 NCPA Review Meeting of Creditors of Kims Joinery (Pty) Ltd
- 14h30 Distribution Committee
- 16h00 President's Committee

Wednesday, March 25

- 10h00 NCPA Review Meeting of Creditors of M G D Sales
- 15h00 Queensburgh Committee

Thursday, March 26

- 10h30 Civic Affairs Committee

Friday, March 27

- 11h00 Management Committee

Thursday, April 2

- 10h00 Tourism Promotion Committee
- 17h30 Umhlanga Committee

CHAMBER HIGHLIGHTS

Saturday, April 4

Race Day, Greyville Racecourse

Tuesday, May 5

Annual General Meeting : Jubilee Hall

Wednesday, August 5

Annual Dinner

Friday, August 7 & Saturday, August 8

Natal Regional Congress : Margate

Saturday, November 7

Theatre Supper : Natal Playhouse

CHAMBER SEMINARS

March Computer Courses

Full details and booking form on Page 18 of Digest No. 8 dated February 28, 1987

Tuesday, March 24

- 14h30 SATS New Accounting System
- 4th Floor, Commerce House, 39 Field Street

Tuesday, March 31

- 16h30 Scenarios for the World and S A in the 1990's
- Ocean City Holiday Inn

MARCH						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

APRIL						
S	M	D	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

CHAMBER SEMINARS

ENQUIRIES : JESSIE EAGLE TELEPHONE (031) 301-3692

AFTERNOON SEMINAR SATS NEW ACCOUNTING SYSTEM

With SATS introducing a FREIGHT TRANSIT ORDER to replace the well known GOODS CONSIGNMENT NOTE with effect from 1 April 1987, the Chamber has arranged for Mr L M J GRIMM, Senior Superintendent SATS Speed Freight Division in Johannesburg, to apprise interested members on the full implications of changes to their accounting system and to answer any queries members may wish to raise.

Advance booking, which will be treated on a first-come-first-served basis, is essential and should be made as soon as possible.

A nominal fee is being charged to cover the cost of the venue hire and incidental expenses.

PLEASE NOTE CHANGE OF VENUE

VENUE: 4TH FLOOR, COMMERCE HOUSE, 39 FIELD STREET,
DURBAN
DATE: TUESDAY, 24 MARCH 1987
TIME: 14h30 to 17h30
FEE: Members R5,00 per person Non-Members
R20,00 per person

REGISTRATION: Complete and return the reply form below together with cheque to reach the Chamber as soon as possible.

SCENARIOS FOR THE WORLD AND SA IN THE 1990'S

For the benefit of members who have not yet participated and/or for those wishing to refresh their thinking on the matter, the Chamber has arranged for Mr Courtenay James Buys, Economic Consultant with the Anglo American Corporation, to make a further presentation of the thought-provoking seminar developed by the Corporation.

In his presentation Mr Buys will:-

- * Identify the rules of the global "game" to be played over the next 15 years.
- * Profile the essential players.
- * List the key variables, and
- * Examine South Africa's current position in the global game, and future scenarios.

VENUE: OCEAN CITY HOLIDAY INN, (Free parking)
DATE: TUESDAY, 31 MARCH 1987
TIME: 16h30 to 19h00
FEE: Members R15
Non-Members R30 (Subject to seating availability)

A cash bar will be available at the conclusion of the presentation.

REGISTRATION: Complete and return the reply form below together with cheque to reach the Chamber no later than TUESDAY, 24 MARCH 1987.

To: The Business Services Manager
Durban Metropolitan Chamber of Commerce
P O Box 1506
DURBAN 4000

Date: _____

CHAMBER SEMINAR ON : _____

I/We wish to attend the abovementioned seminar to be held on:.....

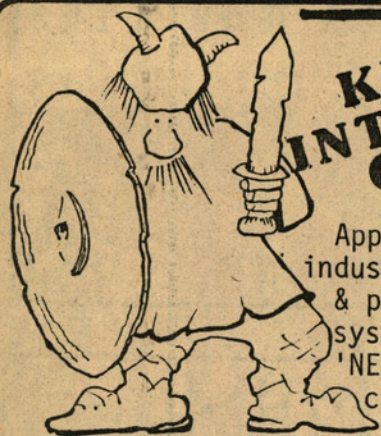
NAME: _____ NAME: _____

My/Our remittance of R _____ is enclosed. (CHEQUES TO BE MADE OUT TO THE DURBAN METROPOLITAN CHAMBER OF COMMERCE).

NAME OF FIRM: _____

POSTAL ADDRESS: _____

TELEPHONE NUMBER: _____ SIGNATURE: _____



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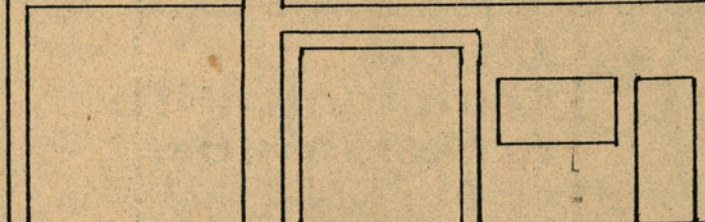
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Contact :

Jack S. Wood

First Floor, Commerce House, 39 Field Street, Durban 4001
P.O. Box 444, Durban 4000 - Tel. (031) 3010789, 3019838
Telex 62-2558 (NAGLE)

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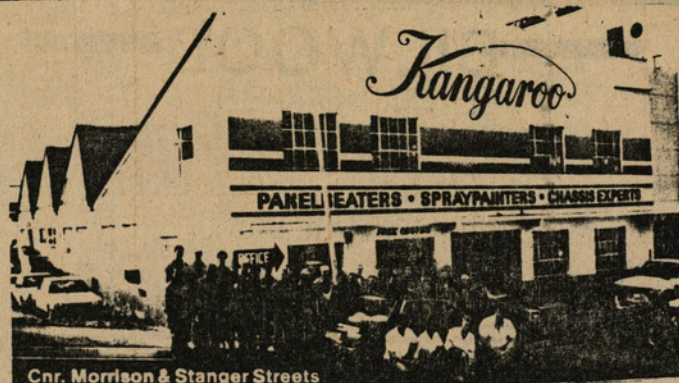
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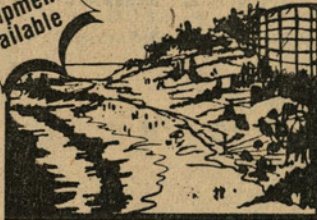
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