

Workshop - strategy

For each alternative strategy - discuss the following question: (Under the hypotetic precondition that the strategy in question is actually decided and persued).

Concerning weakest point - nearest pitfall:

- How strong (and tenable) do you consider the weakness described, and how important is the negative effect described for ANC?

- Is such an impact inevitable or just likely?

Concerning biggest challenge:

- Is the secondary objective indicated the secondary objective of highest importance (leaving out, of course, the main objective).

- Do you agree that this secondary objective risk low degree of fullfilment (presupposed the strategy in question is persued)?

- Are the remedies recommended for alleviation likely to be effective, and are (thus) the prospects of handling the challenge effectively good (or remote)?

Concerning the deepest pitfall:

- Is there really a risk for this outcome?

- Would it be possible to monitor the development and get an 'early warning' if you moove towards the deepest pitfall?

Would there be remedies available to alleviate?

Cont'd. .../2

NORPLAN

Sheet No. 2

Do you consider the risk for falling into the deepest
pitfall acceptable by a margin, barely acceptable
or not acceptable?

Do you feel prepared to recommend one
strategy?

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Fast "industrial growth"
Maximum training outcome
Immediate self-reliance
Nhin objective
Maximum
profitability
Training , and
cadre develop-
ment.
Self-reliance
(already fran the
beginning)
Weakest point ,
' nearest pit-fall'
Mis-employment
Low production
Biggest challenge Deapest pitfall
Obtain effective Essential input
training anyway not provided,
production fails
Reasonably high
production
anyway
Organizational
fatigue