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## TELEFAX COVER SHEET

OT PROFESSOR DENIS GOLDBERG

FROM F. GUGLIELMI

DATE : 12/10/95

FAX No: 09 44 171 359 4801

TOTAL NO OF COPIES INCLUDING COVER SHEET

IF YOU DO NOT RECEIVE THE INDICATED NO . OF SHEETS CLEARLY, KINDLY INFORMS US SO THAT WE MAY RESEND THE DOCUMENTS.

MESSAGE -

Dear Sir,

Thank you for your fax, and we take note of your thoughts and the response of the Deputy Minister.

If Dassault Aircrafts are known to be high cost, we can insist that irrespective of their technical superiority and their spacious conveniences, they are not more expensive and the same concerning the spare parts.

We can assure that great facilities will be given involving the deal we are interested in.

We don't see any inconvenient to study the possibility to provide the aircraft on a long term lease.

Referring other fields to assist the RDP Programme in form of counter trade, there again we can help through various companies, providing we are presented with specifics projects.

Thanking you for your help, we hope to have a fruitful relationship

Best regards.

yours faithfully

F. GUGLIELMI